# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 29, 2011

Commission file number: 333-176056

# NATIONAL CINEMEDIA, LLC

(Exact name of registrant as specified in its charter)

20-2632505 (I.R.S. Employer Identification No.)

80112-3405

**Delaware** 

(State or Other Jurisdiction of Incorporation or Organization)

9110 East Nichols Avenue, Suite 200 Centennial, Colorado

(A	(Zip Co	de)		
	Registrant's telephone number, including area code: (303) 792-3600			
	hether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the for such shorter period that the registrant was required to file such reports), and (2) has below $\square$			
submitted and posted purs	hether the registrant has submitted electronically and posted on its corporate Web site, if any suant to Rule 405 of Regulation S-T ( $\S232.405$ of this chapter) during the preceding 12 mon submit and post such files). Yes $\boxtimes$ No $\square$	, ,	1	be
5	hether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, of erated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exch		1 0 1 1	
Large accelerated filer			Accelerated filer	
Non-accelerated filer	☑ (Do not check if a smaller reporting company)		Smaller reporting company	
ndicate by check mark w	hether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).	Yes □	No ⊠	

As of November 7, 2011, the registrant had 110,807,112 common membership units outstanding. The common membership units are not publicly traded.

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# PART I

#### Item 1. Financial Statements

### NATIONAL CINEMEDIA, LLC CONDENSED BALANCE SHEETS (In millions) (UNAUDITED)

	September 29, 2011	December 30, 2010
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 8.7	\$ 13.8
Receivables, net of allowance of \$4.1 and \$3.7 million, respectively	96.1	100.1
Prepaid expenses	1.6	1.7
Prepaid management fees to managing member	1.0	0.8
Total current assets	107.4	116.4
NON-CURRENT ASSETS:		
Property and equipment, net of accumulated depreciation of \$53.2 and \$46.4 million, respectively	22.2	19.8
Intangible assets, net of accumulated amortization of \$18.1 and \$10.8 million, respectively	276.4	275.2
Debt issuance costs, net	13.3	7.3
Other investment	6.7	6.7
Other long-term assets	0.6	0.6
Total non-current assets	319.2	309.6
TOTAL	\$ 426.6	\$ 426.0
LIABILITIES AND MEMBERS' EQUITY/(DEFICIT)		
CURRENT LIABILITIES:		
Amounts due to founding members	34.1	25.2
Amounts due to managing member	32.8	28.2
Accrued expenses	12.2	8.6
Current portion of long-term debt	0.0	1.2
Current portion of interest rate swap agreements	25.0	25.3
Accrued payroll and related expenses	9.1	9.3
Accounts payable	9.6	10.5
Deferred revenue	3.9	3.8
Total current liabilities	126.7	112.1
NON-CURRENT LIABILITIES:		
Borrowings	774.0	775.0
Interest rate swap agreements	53.0	45.5
Total non-current liabilities	827.0	820.5
Total liabilities	953.7	932.6
COMMITMENTS AND CONTINGENCIES (NOTE 5)		
MEMBERS' EQUITY/(DEFICIT)	(527.1)	(506.6)
TOTAL	\$ 426.6	\$ 426.0
TOTAL	Ψ	Ψ 20.0

# NATIONAL CINEMEDIA, LLC CONDENSED STATEMENTS OF OPERATIONS (In millions) (UNAUDITED)

	Quarter Ended September 29, 2011		Quarter Ended September 30, 2010				 e Months Ended nber 30, 2010
REVENUE:							
Advertising (including revenue from founding members of \$10.6, \$10.0, \$29.6 and \$29.5							
million, respectively)	\$	127.1	\$	117.7	\$	284.8	\$ 275.6
Fathom Events		8.8		8.0		35.9	33.7
Other		0.1		0.0		0.1	 0.1
Total		136.0		125.7		320.8	 309.4
OPERATING EXPENSES:							
Advertising operating costs		8.4		5.8		17.8	16.0
Fathom Events operating costs (including \$1.5, \$1.5, \$6.0 and \$5.3 million to founding							
members, respectively)		6.4		5.6		24.7	22.7
Network costs		4.4		4.9		13.6	14.6
Theatre access fees—founding members		15.2		13.6		42.1	39.9
Selling and marketing costs		15.6		15.5		45.1	42.7
Administrative costs		4.3		4.6		14.1	13.2
Administrative fee—managing member		2.6		3.6		10.2	10.2
Depreciation and amortization		5.1		5.0		14.0	 13.3
Total		62.0		58.6		181.6	172.6
OPERATING INCOME	<u></u>	74.0		67.1		139.2	136.8
Interest Expense and Other, Net:							
Interest on borrowings		13.9		11.1		35.3	33.3
Change in derivative fair value		1.9		3.2		2.7	9.4
Interest income and other		1.5		0.0		1.6	0.2
Total		17.3		14.3		39.6	 42.9
INCOME BEFORE INCOME TAXES		56.7		52.8		99.6	93.9
Provision for income taxes		0.1		0.1		0.3	0.5
Equity loss from investment, net		0.0		0.0		0.0	0.7
NET INCOME	\$	56.6	\$	52.7	\$	99.3	\$ 92.7

# NATIONAL CINEMEDIA, LLC CONDENSED STATEMENTS OF COMPREHENSIVE INCOME (In millions) (UNAUDITED)

	Quarter Ended September 29, 2011		Septe	ter Ended mber 30, 2010	E Septe	e Months Ended ember 29, 2011	I Sept	e Months Ended ember 30, 2010
NET INCOME	\$	56.6	\$	52.7	\$	99.3	\$	92.7
OTHER COMPREHENSIVE INCOME (LOSS):								
Unrealized loss on cash flow hedge		(4.6)		(8.3)		(4.4)		(24.4)
COMPREHENSIVE INCOME	\$	52.0	\$	44.4	\$	94.9	\$	68.3

# NATIONAL CINEMEDIA, LLC CONDENSED STATEMENTS OF CASH FLOWS (In millions) (UNAUDITED)

CASH FLOWS FROM OPERATING ACTIVITIES:		ne Months Ended nber 29, 2011	]	e Months Ended ber 30, 2010
Net income	\$	99.3	\$	92.7
Adjustments to reconcile net income to net cash provided by operating activities:	Ψ	55.5	Ψ	32.7
Depreciation and amortization		14.0		13.3
Non-cash share-based compensation		3.1		2.6
Net unrealized loss on hedging transactions		2.7		9.4
Equity loss from investment		0.0		0.7
Amortization of debt issuance costs		1.7		1.4
Write-off of debt issuance costs		1.5		0.0
Other non-cash operating activities		0.0		0.6
Changes in operating assets and liabilities:				
Receivables—net		4.0		(0.6)
Accounts payable and accrued expenses		2.7		(3.2)
Amounts due to founding members and managing member		(2.2)		1.9
Other operating		0.0		0.4
Net cash provided by operating activities		126.8		119.2
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchases of property and equipment		(9.0)		(6.6)
Purchase of intangible assets		(14.7)		0.0
Proceeds from sale of property and equipment to founding member		0.0		3.0
Net cash used in investing activities		(23.7)		(3.6)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Proceeds from borrowings		298.0		81.0
Repayments of borrowings		(300.3)		(128.0)
Payment of debt issuance costs		(9.1)		0.0
Founding members and managing member integration payments		1.9		2.5
Distributions to founding members and managing member		(104.1)		(99.5)
Unit settlement for share-based compensation		5.4		1.3
Net cash used in financing activities		(108.2)		(142.7)
CHANGE IN CASH AND CASH EQUIVALENTS		(5.1)		(27.1)
CASH AND CASH EQUIVALENTS:		(=)		(=: :=)
Beginning of period		13.8		37.8
End of period	\$	8.7	\$	10.7
	<del>-</del>		<del>-</del>	10.7

# NATIONAL CINEMEDIA, LLC CONDENSED STATEMENTS OF CASH FLOWS (CONTINUED) (In millions) (UNAUDITED)

	E Septe	Nine Months Ended September 29, 2011		e Months Ended tember 30, 2010
Supplemental disclosure of non-cash financing and investing activity:				
Purchase of an intangible asset with equity (equity returned)	\$	(5.5)	\$	151.3
Supplemental disclosure of cash flow information:				
Cash paid for interest	\$	30.0	\$	39.4
Cash paid for income taxes	\$	0.3	\$	0.5

# NATIONAL CINEMEDIA, LLC NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

#### 1. THE COMPANY

#### **Description of Business**

National CineMedia, LLC ("NCM LLC" or "the Company") commenced operations on April 1, 2005 and operates the largest digital in-theatre network in North America, allowing NCM LLC to distribute advertising, Fathom entertainment programming events and corporate events under long-term exhibitor services agreements ("ESAs") with American Multi-Cinema, Inc. ("AMC"), a wholly owned subsidiary of AMC Entertainment, Inc. ("AMCE"), Regal Cinemas, Inc., a wholly owned subsidiary of Regal Entertainment Group ("Regal"), and Cinemark USA, Inc. ("Cinemark USA"), a wholly owned subsidiary of Cinemark Holdings, Inc. ("Cinemark"). AMC, Regal and Cinemark and their affiliates are referred to in this document as "founding members." NCM LLC also provides such services to certain third-party theatre circuits under "network affiliate" agreements, which expire at various dates.

At September 29, 2011, NCM LLC had 110,807,112 common membership units outstanding, of which 53,927,148 (48.7%) were owned by National CineMedia, Inc. ("NCM, Inc.", "manager" or "managing member"), 22,060,262 (19.9%) were owned by Regal, 17,495,920 (15.8%) were owned by Cinemark and 17,323,782 (15.6%) were owned by AMC. The membership units held by the founding members are exchangeable into NCM Inc. common stock on a one-for-one basis.

#### **Basis of Presentation**

The Company has prepared the unaudited condensed financial statements and related notes of NCM LLC in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information and the rules and regulations of the Securities and Exchange Commission ("SEC"). Accordingly, certain information and footnote disclosures typically included in an annual report have been condensed or omitted for this quarterly report. Therefore, the unaudited condensed financial statements should be read in conjunction with the NCM LLC audited financial statements and notes thereto included in the Company's registration statement on Form S-4 filed on August 4, 2011.

In the opinion of management, all adjustments (which include only normal recurring adjustments) necessary to present fairly in all material respects the financial position, results of operations and cash flows for all periods presented have been made. The Company's business is seasonal and for this and other reasons operating results for interim periods may not be indicative of the Company's full year results or future performance. As a result of the various related-party agreements discussed in Note 3, the operating results as presented are not necessarily indicative of the results that might have occurred if all agreements were with non-related third parties.

On February 13, 2007, NCM Inc., a company formed by NCM LLC and incorporated in the State of Delaware with the sole purpose of becoming a member and sole manager of NCM LLC, completed its initial public offering ("IPO").

**Estimates**—The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates include those related to the reserve for uncollectible accounts receivable, and equity-based compensation. Actual results could differ from those estimates.

#### Significant Accounting Policies

The Company's annual financial statements included in the registration statement on Form S-4 filed on August 4, 2011 contain a complete discussion of the Company's significant accounting policies.

**Receivables**—Bad debts are provided for using the allowance for doubtful accounts method based on historical experience and management's evaluation of outstanding receivables at the end of the period. Receivables are written off when management determines amounts are uncollectible. Trade accounts receivable are uncollateralized and represent a large number of geographically dispersed debtors. At September 29, 2011, there were three advertising agency groups through which the Company sources national advertising revenue representing

# NATIONAL CINEMEDIA, LLC NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

approximately 15%, 14%, and 10% of the Company's outstanding gross receivable balance; however, none of the individual contracts related to the advertising agencies were more than 10% of advertising revenue. At December 30, 2010, there were two advertising agency groups through which the Company sources national advertising revenue representing approximately 21% and 17% of the Company's outstanding gross receivable balance; however, none of the individual contracts related to the advertising agencies were more than 10% of advertising revenue. The collectability risk is reduced by dealing with large, national advertising agencies who have strong reputations in the advertising industry and clients with stable financial positions.

*Income Taxes*—NCM LLC's calendar years 2007 and 2008 tax returns are currently under examination by the Internal Revenue Service ("IRS"). In September 2011, NCM LLC received a Notice of Proposed Adjustment ("NOPA") for the calendar year 2007 examination primarily related to characterization of the cash received by the founding members at or around the date of NCM Inc.'s IPO. As NCM LLC is a pass-through entity for federal income tax purposes, there will be no direct impact to the financial statements of NCM LLC. NCM LLC strongly disagrees with, and will contest, the IRS' positions.

Other Investment—Through March 15, 2010, the Company accounted for its investment in RMG Networks, Inc., ("RMG") (formerly Danoo, Inc.) under the equity method of accounting as required by ASC 323-10 Investments—Equity Method and Joint Ventures. During the first quarter of 2010, RMG sold additional common stock to other third party investors for cash, which reduced the Company's ownership in RMG, resulting in cost method accounting. At September 29, 2011, the Company's ownership in RMG was approximately 19% of the issued and outstanding preferred and common stock of RMG.

#### Recent Accounting Pronouncements

In May 2011, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update 2011-04, *Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs* ("ASU 2011-04"), which amends certain fair value measurements and disclosures. ASU 2011-04 is effective for annual reporting periods beginning after December 15, 2011. The Company does not expect the pronouncement to have a material effect on its financial statements.

In June 2011, the FASB issued Accounting Standards Update 2011-05, *Presentation of Comprehensive Income* ("ASU 2011-05"), which is an amendment to ASC 220 *Comprehensive Income*. Under ASU 2011-05, all items that are required to be recognized under current accounting standards as components of comprehensive income shall be reported in a financial statement that is displayed with the same prominence as other financial statements. ASU 2011-05 is effective for fiscal years beginning after December 15, 2011. The Company is evaluating the impact of ASU 2011-05 on its financial statements, including the impact to the presentation of comprehensive income in the statements of operations.

The Company has considered all other recently issued accounting pronouncements and does not believe the adoption of such pronouncements will have a material impact on its financial statements.

#### 2. INTANGIBLE ASSETS

During the first quarter of 2011, NCM LLC's founding members returned a net 322,751 common membership units to NCM LLC, which is an adjustment to the previously issued common membership units issued in exchange for the rights to exclusive access, in accordance with the ESA, to net new theatre screens and attendees added by the founding members to NCM LLC's network. As a result, NCM LLC recorded a reduction to the intangible asset at fair value of the common membership units of \$5.5 million.

During the first quarter of 2010, NCM LLC issued 2,212,219 common membership units to its founding members in exchange for the rights to exclusive access to net new theatre screens and attendees added by the founding members to NCM LLC's network. As a result, NCM LLC recorded an intangible asset at fair value of \$39.8 million.

During the second quarter of 2010, NCM LLC issued 6,510,209 common membership units to a subsidiary of AMCE as a result of that subsidiary's acquisition of Kerasotes Showplace Theatres, LLC (the "AMC Kerasotes Acquisition"). Such issuance provided NCM LLC with exclusive access, in accordance with the ESA, to the net new theatre screens and attendees added by AMCE to NCM LLC's network since the date of the last annual common unit adjustment through the date of the AMC Kerasotes Acquisition. As a result, NCM LLC recorded an intangible asset at the market value of the common membership units equal to \$111.5 million.

# NATIONAL CINEMEDIA, LLC NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

The Company based the fair value of the intangible assets on the market value of the common membership units when issued, which are freely convertible into the Company's common stock.

During the third quarter of 2011 the Company purchased an intangible asset for \$14.7 million associated with an advertising affiliate agreement. The asset will be amortized over the term of the agreement.

Pursuant to ASC 350-10 *Intangibles—Goodwill and Other*, the intangible assets have a finite useful life and the Company amortizes the assets over the remaining useful life corresponding with the ESAs. Amortization of the asset related to Regal Consolidated Theatres began in the third quarter of 2011 as the Company now has access to on-screen advertising in the Regal Consolidated Theatres due to the expiration of their prior on-screen advertising agreement.

#### 3. RELATED-PARTY TRANSACTIONS

Pursuant to the ESAs, the Company makes monthly theatre access fee payments to the founding members, comprised of a payment per theatre attendee and a payment per digital screen with respect to the founding member theatres included in the Company's network. The total theatre access fee to the founding members for the quarters and the nine months ended September 29, 2011 and September 30, 2010 was \$15.2 million, \$13.6 million, \$42.1 million and \$39.9 million, respectively.

Under the ESAs, for the quarters and nine months ended September 29, 2011 and September 30, 2010, the founding members purchased 60 seconds of onscreen advertising time (with a right to purchase up to 90 seconds) from NCM LLC to satisfy their obligations under their beverage concessionaire agreements at a specified 30 second equivalent cost per thousand ("CPM") impressions. The total revenue related to the beverage concessionaire agreements for the quarters and the nine months ended September 29, 2011 and September 30, 2010 was \$10.5 million, \$9.7 million, \$29.4 million and \$28.5 million, respectively. In addition, the Company made payments to the founding members for use of their screens and theatres for its Fathom Events businesses. These payments are at rates (percentage of event revenue) included in the ESAs based on the nature of the event. Payments to the founding members for these events totaled \$1.5 million, \$1.5 million, \$6.0 million and \$5.3 million for the quarters and the nine months ended September 29, 2011 and September 30, 2010, respectively.

Also, pursuant to the terms of the NCM LLC Operating Agreement in place since the completion of the IPO, NCM LLC is required to make mandatory distributions on a proportionate basis to its members of available cash, as defined in the NCM LLC Operating Agreement, on a quarterly basis in arrears. Distributions for the quarters and nine months ended September 29, 2011 and September 30, 2010 are as follows (in millions):

		Quarter Ended September 29, 2011						nded	Nine Mon Ended September 30	
AMC	\$	10.1	\$	10.2	\$	18.6	\$	20.4		
Cinemark		10.1		9.2		18.7		16.4		
Regal		12.8		11.7		23.6		22.6		
NCM, Inc.		31.3		29.0		57.7		47.0		
Total	\$	64.3	\$	60.1	\$	118.6	\$	106.4		

The available cash payment by NCM LLC to its founding members for the quarter ended September 29, 2011 of \$33.0 million, which is included in amounts due to founding members at September 29, 2011, will be made in the fourth quarter of 2011. The available cash payment by NCM LLC to its managing member for the quarter ended September 29, 2011 of \$31.3 million, which is included in amounts due to managing member at September 29, 2011 will be made in the fourth quarter of 2011. The available cash payment by NCM LLC to its founding members for the quarter ended September 30, 2010 of \$31.1 million was made in the fourth quarter of 2010. The available cash payment by NCM LLC to its managing member for the quarter ended September 30, 2010 of \$29.0 million was made in the fourth quarter of 2010.

# NATIONAL CINEMEDIA, LLC NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

On April 30, 2008, Regal acquired Consolidated Theatres and NCM issued common membership units to Regal upon the closing of its acquisition in exchange for the right to exclusive access to the theatres. The Consolidated Theatres had a pre-existing advertising agreement and, as a result, Regal made "integration" payments pursuant to the ESAs on a quarterly basis in arrears through the second quarter of 2011 in accordance with certain run-out provisions. For the quarter ended September 30, 2010 and nine months ended September 29, 2011 and September 30, 2010, the Consolidated Theatres payment was \$1.4 million, \$0.8 million and \$2.7 million, respectively and represents a cash element of the consideration received for the common membership units issued.

Amounts due to founding members at September 29, 2011 were comprised of the following (in millions):

	AMC	Cinemark	Regal	Total
Theatre access fees, net of beverage revenues	\$ 0.5	\$ 0.5	\$ 0.6	\$ 1.6
Cost and other reimbursement	(0.3)	(0.3)	0.1	(0.5)
Distributions payable, net	10.1	10.1	12.8	33.0
Total	\$10.3	\$ 10.3	\$13.5	\$34.1

Amounts due to founding members at December 30, 2010 were comprised of the following (in millions):

	AMC	Cinen	nark	Regal	Total
Theatre access fees, net of beverage revenues	\$ 0.5	\$	0.4	\$0.5	\$ 1.4
Cost and other reimbursement	(0.2)		(0.5)	0.0	(0.7)
Distributions payable, net	8.5		7.6	8.4	24.5
Total	\$ 8.8	\$	7.5	\$8.9	\$25.2

Other—During the quarters and the nine months ended September 29, 2011 and September 30, 2010, AMC, Cinemark and Regal purchased \$0.1 million, \$0.3 million, \$0.2 million and \$1.0 million, respectively, of NCM LLC's advertising inventory for their own use. The value of such purchases are calculated by reference to NCM LLC's advertising rate card and included in advertising revenue.

Included in selling and marketing costs and Fathom Events operating costs is \$0.9 million, \$0.4 million, \$1.8 million and \$1.6 million for the quarters and the nine months ended September 29, 2011 and September 30, 2010, respectively, related to purchases of movie tickets and concession products from the founding members primarily for marketing to NCM LLC's advertising clients and marketing resale to Fathom Business customers.

**Related Party Affiliates**—During 2011, NCM LLC entered into a digital content agreement and a Fathom agreement with Showplex Cinemas, Inc. ("Showplex"), an affiliate of one of NCM, Inc.'s directors, for NCM LLC to provide in-theatre advertising and Fathom Events services to Showplex in its theatre locations. The affiliate agreement was entered into at terms that are similar to those of the Company's other network affiliates. Included in advertising operating costs is approximately \$0.1 million for the quarter and nine months ended September 29, 2011. As of September 29, 2011 approximately \$0.1 million is included in accounts payable for amounts due to Showplex under the agreement.

During 2009, NCM LLC entered into a digital content agreement and a Fathom agreement with LA Live Cinemas LLC ("LA Live"), an affiliate of Regal, for NCM LLC to provide in-theatre advertising and Fathom Events services to LA Live in its theatre complex. The affiliate agreement was entered into at terms that are similar to those of the Company's other network affiliates. Included in advertising operating costs is approximately \$0.1 million, \$0.1 million, \$0.2 million and \$0.1 million, for the quarters and the nine months ended September 29, 2011 and September 30, 2010, respectively, for payments to the affiliate under the agreement. As of September 29, 2011 and December 30, 2010 approximately \$0.1 million is included in accounts payable for amounts due to LA Live under the agreement.

During 2009, NCM LLC entered into a network affiliate agreement with Starplex Operating L.P. ("Starplex"), an affiliate of Cinemark, for NCM LLC to provide in-theatre advertising services to Starplex in its theatre locations. The affiliate agreement was entered into at terms that are similar to those of the Company's other network affiliates.

# NATIONAL CINEMEDIA, LLC NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

Starplex joined the NCM LLC advertising network in the first quarter of 2010. Included in advertising operating costs is \$1.0 million, \$0.6 million, \$0.1 million and \$1.1 million, for the quarters and the nine months ended September 29, 2011 and September 30, 2010, respectively, for its share of advertising sold in its theatres under the affiliate agreement. As of September 29, 2011 and December 30, 2010 approximately \$0.9 million and \$0.5 million, respectively is included in accounts payable for amounts due to Starplex under the agreement.

National CineMedia, Inc.—Pursuant to the NCM LLC Operating Agreement, as the sole manager of NCM LLC, NCM Inc. provides certain specific management services to NCM LLC, including the services of the positions of president and chief executive officer, president of sales and chief marketing officer, executive vice president and chief financial officer, executive vice president and chief operations officer and executive vice president and general counsel. In exchange for these services, NCM LLC reimburses NCM Inc. for compensation and other expenses of the officers and for certain out-of-pocket costs. During the quarters and nine months ended September 29, 2011 and September 30, 2010, NCM LLC paid NCM Inc. \$2.6 million, \$3.6 million, \$10.2 million and \$10.2 million, respectively, for these services and expenses. The payments for estimated management services related to employment are made one month in advance. At September 29, 2011 and December 30, 2010, \$1.0 million and \$0.8 million, respectively, has been paid in advance and is reflected as prepaid management fees to managing member in the accompanying financial statements. NCM LLC also provides administrative and support services to NCM Inc. such as office facilities, equipment, supplies, payroll and accounting and financial reporting at no charge. Based on the limited activities of NCM Inc. as a standalone entity, the Company does not believe such unreimbursed costs are significant. The management services agreement also provides that NCM LLC employees may participate in the NCM Inc. equity incentive plan.

Amounts due to/from managing member were comprised of the following (in millions):

	As of September 29, 2011	As of December 30, 2010		
Distributions payable	\$ 31.3	\$	24.1	
Cost and other reimbursement	1.5		4.1	
Total	\$ 32.8	\$	28.2	

#### 4. BORROWINGS

Senior Secured Credit Facility—On February 13, 2007, concurrently with the closing of the IPO of NCM, Inc., NCM LLC entered into a senior secured credit facility with a group of lenders. The facility consisted of a six-year \$80.0 million revolving credit facility and an eight-year, \$725.0 million term loan facility. The revolving credit facility portion is available, subject to certain conditions, for general corporate purposes of the Company in the ordinary course of business and for other transactions permitted under the credit agreement, and a portion is available for letters of credit. The obligations under the credit facility are secured by a lien on substantially all of the assets of NCM, LLC.

On July 5, 2011, NCM LLC completed an amendment to NCM LLC's senior secured credit facility primarily to replace \$66.0 million of the \$80.0 million revolving credit facility that would have terminated on February 13, 2013, with a new \$105.0 million revolving credit facility that will terminate on December 31, 2014, and to amend certain covenants and administrative items. The unused line fee increased from 0.375% per annum to 0.50% per annum. The \$14.0 million portion of the \$80.0 million revolving credit facility that was outstanding from Lehman Brothers Holdings, Inc. ("Lehman") (not subject to pro rata prepayment or re-borrowing) remains in place but will also mature on December 31, 2014, for a total revolving credit facility of \$119.0 million. As discussed in further detail below, on July 5, 2011, NCM LLC prepaid \$175.0 million of the term loan facility. There were no breakage costs associated with the \$175.0 million prepayment or the replacement of the revolving credit facility. NCM LLC recorded a \$1.5 million non-cash charge for deferred loan fees associated with the balance of the term loan facility that was prepaid. In addition, the applicable margin that is currently at 150 basis points over LIBOR was not changed.

The outstanding balance of the term loan facility at September 29, 2011 and December 30, 2010 was \$550.0 million and \$725.0 million, respectively. The outstanding balance under the revolving credit facility at September

# NATIONAL CINEMEDIA, LLC NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

29, 2011 and December 30, 2010 was \$24.0 million and \$50.0 million, respectively. As of September 29, 2011, the effective rate on the term loan was 6.484% including the effect of the interest rate swaps (both the swaps accounted for as hedges and those that are not). The interest rate swaps hedged the entire \$550.0 million term loan at a fixed interest rate of 6.484%. There were no changes to the interest rate swaps due to the amendment of NCM LLC's senior secured credit facility. The applicable margin on the term loan was lowered to 1.5% from 1.75% as a result of an upgrade of the corporate credit rating by the credit rating agencies specified in the credit agreement, in the first quarter of 2011. The weighted-average interest rate on the unhedged revolver was 2.15%. Commencing with the fourth fiscal quarter in fiscal year 2009, the applicable margin for the revolving credit facility is determined quarterly and is subject to adjustment based upon a consolidated net senior secured leverage ratio for NCM LLC and its subsidiaries (the ratio of secured funded debt less unrestricted cash and cash equivalents, over a non-GAAP measure defined in the credit agreement). The senior secured credit facility also contains a number of covenants and financial ratio requirements, with which the Company was in compliance at September 29, 2011, including the consolidated net senior secured leverage ratio. There are no distribution restrictions as long as the Company's consolidated net senior secured leverage ratio is below 6.5 times and the Company is in compliance with its debt covenants. As of September 29, 2011, the Company's consolidated net senior secured leverage ratio was 2.6 times.

Senior Notes due 2021—On July 5, 2011 NCM, LLC completed a private placement of \$200.0 million in aggregate principal amount of 7.875% Senior Notes due in 2021 ("Senior Notes"). The Senior Notes have a maturity date of July 15, 2021 and pay interest semi-annually in arrears on January 15 and July 15 of each year, commencing January 15, 2012. The proceeds were used to prepay \$175.0 million of NCM, LLC's outstanding indebtedness under its existing senior secured credit facility discussed above, as well as pay \$21.0 million on the existing revolving line of credit and offering costs. The outstanding balance of the Senior Notes at September 29, 2011 was \$200.0 million.

Other—On March 19, 2009, the Company gave an \$8.5 million note payable to Credit Suisse, Cayman Islands Branch ("Credit Suisse") with no stated interest rate to settle the \$10.0 million contingent put obligation and to acquire the \$20.7 million outstanding principal balance of debt of IdeaCast, Inc. ("IdeaCast") (together with all accrued interest and other lender costs required to be reimbursed by IdeaCast). The note was paid in full January 15, 2011. At issuance the Company recorded the note at a present value of \$7.0 million. At December 30, 2010, \$1.2 million of the balance was recorded in current liabilities. Interest on the note was accreted at the Company's estimated incremental cost of debt based on then current market indicators over the term of the loan to interest expense.

#### 5. COMMITMENTS AND CONTINGENCIES

*Legal Actions*—The Company is subject to claims and legal actions in the ordinary course of business. The Company believes such claims will not have a material effect on its financial position or results of operations.

Minimum Revenue Guarantees—As part of the network affiliate agreements entered in the ordinary course of business under which the Company sells advertising for display in various theatre chains other than those of the founding members of NCM LLC, the Company has agreed to certain minimum revenue guarantees on a per attendee basis. If an affiliate achieves the attendance set forth in their respective agreement, the Company has guaranteed minimum revenue for the network affiliate per attendee if such amount paid under the revenue share arrangement is less than its guaranteed amount. The amount and term varies for each network affiliate, but terms range from three to 20 years, prior to any renewal periods of which some are at the option of the Company. The maximum potential amount of future payments the Company could be required to make pursuant to the minimum revenue guarantees is \$17.2 million over the remaining terms of the network affiliate agreements. As of September 29, 2011 and December 30, 2010, the Company had no liabilities recorded for these obligations as such guarantees are less than the expected share of revenue paid to the affiliate.

#### 6. FAIR VALUE MEASUREMENT

*Fair Value of Financial Instruments*—The carrying amounts of cash and other notes payable as reported in the Company's balance sheets approximate their fair value due to their short maturity. The carrying amount of the revolving credit facility is considered a reasonable estimate of fair value due to its floating-rate terms. The carrying amounts and fair values of interest rate swap agreements are the same since the Company accounts for these

#### NATIONAL CINEMEDIA, LLC NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

instruments at fair value. The Company has estimated the fair value of its term loan based on an average of at least two non-binding broker quotes and the Company's analysis to be \$530.1 million and \$713.3 million at September 29, 2011 and December 30, 2010, respectively. The carrying value of the term loan was \$550.0 and \$725.0 million as of September 29, 2011 and December 30, 2010.

The carrying value of the Company's Senior Notes as of September 29, 2011 was \$200.0 million and the estimated fair value was \$195.5 million based on an average of at least two non-binding broker quotes and the Company's analysis.

The fair value of the investment in RMG networks has not been estimated at September 29, 2011 as there were no monetary equity events or changes in circumstances that may have a significant adverse effect on the fair value of the investment, and as it is not practicable to do so because RMG is not a publicly traded company. The carrying amount of the Company's investment was \$6.7 million as of September 29, 2011 and December 30, 2010. Refer to Note 1.

**Recurring Measurements**—The fair values of the Company's assets and liabilities measured on a recurring basis pursuant to ASC 820-10 *Fair Value Measurements and Disclosures* are as follows (in millions):

			Fair Value Measurements at Reporting Date Using									
					Sig	nificant						
				Prices in	-	Other		nificant				
	As of September 29,		September 29,		September 29,			Iarkets for		servable		servable
									Identical Assets			
		2011	(Le	vel 1)	_(L	evel 2)	(L	evel 3)				
LIABILITIES:												
Current Portion of Interest Rate Swap Agreements (1)	\$	25.0	\$	0.0	\$	25.0	\$	0.0				
Interest Rate Swap Agreements (1)		53.0		0.0		53.0		0.0				
Total Liabilities	\$	78.0	\$	0.0	\$	78.0	\$	0.0				

<sup>(1)</sup> Interest Rate Swap Agreements—Refer to Note 7.

#### 7. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

NCM LLC has interest rate swap agreements with four counterparties that, at their inception, qualified for and were designated as cash flow hedges against interest rate exposure on the entire \$550.0 million of outstanding debt obligations under the senior secured credit facility. The interest rate swap agreements have the effect of converting a significant portion of the Company's variable rate debt to a fixed rate of 6.484%. All interest rate swaps were entered into for risk management purposes. The Company has no derivatives for other purposes.

Cash flow hedge accounting was discontinued on September 15, 2008 for one of the interest rate swap agreements due to the event of default created by the bankruptcy of Lehman and the inability of the Company to continue to demonstrate the swap would be effective. In accordance with ASC 815 *Derivatives and Hedging*, the net derivative loss as of September 14, 2008 related to the discontinued cash flow hedge with Lehman Brothers Special Financing ("LBSF") shall continue to be reported in accumulated other comprehensive income unless it is probable that the forecasted transaction will not occur by the end of the originally specified time period. Accordingly, the net derivative loss is being amortized to interest expense over the remaining term of the interest rate swap through February 13, 2015. The amount amortized during the quarters and the nine months ended September 29, 2011 and September 30, 2010 was \$0.3 million, \$0.3 million, \$0.9 million and \$0.9 million, respectively. The Company estimates approximately \$1.3 million will be amortized to interest expense in the next 12 months.

Both at inception and on an on-going basis the Company performs an effectiveness test using the hypothetical derivative method. The fair values of the interest rate swaps with the counterparties on which we have elected and qualify for cash flow hedge accounting (representing notional amounts of \$412.5 million associated with a like amount of the variable rate debt) are recorded on the Company's balance sheet as a liability with the change in fair value recorded in other comprehensive income since the instruments were determined to be perfectly effective at September 29, 2011 and December 30, 2010. There were no amounts reclassified into current earnings due to ineffectiveness during the periods presented other than as described herein.

# NATIONAL CINEMEDIA, LLC NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

The fair value of the Company's interest rate swap is based on dealer quotes, and represents an estimate of the amount the Company would receive or pay to terminate the agreements taking into consideration various factors, including current interest rates and the forward yield curve for 3-month LIBOR.

As of September 29, 2011 and December 30, 2010, the estimated fair value and line item caption of derivative instruments recorded were as follows (in millions):

	Liability Derivatives			
	As of September 29,	2011	As of December 30,	2010
	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
Derivatives designated as hedging instruments in cash flow hedges:				
Current portion of interest rate swap agreements	Current Liabilities	\$18.7	Current Liabilities	\$19.0
Interest rate swap agreements	Other Liabilities	\$39.8	Other Liabilities	\$34.1
Derivatives not designated as hedging instruments:				
Current portion of interest rate swap agreements	Current Liabilities	\$ 6.3	Current Liabilities	\$ 6.3
Interest rate swap agreements	Other Liabilities	\$13.2	Other Liabilities	\$11.4
Total derivatives		\$78.0		\$70.8

The effect of derivative instruments in cash flow hedge relationships on the financial statements for the quarters and nine months ended September 29, 2011 and September 30, 2010 were as follows (in millions):

		Unrealized Loss Recognized in Other Comprehensive Income (Pre-tax)			Real	ized Loss Rec Expense		erest
	· · · · · · · · · · · · · · · · · · ·		Nine	Nine			Nine	Nine
	Qtr.	Qtr.	Months	Months	Qtr.	Qtr.	Months	Months
	Ended	Ended	Ended	Ended	Ended	Ended	Ended	Ended
	Sept. 29,	Sept. 30,	Sept. 29,	Sept.	Sept.	Sept. 30,	Sept. 29,	Sept. 30,
	2011	2010	2011	30, 2010	29, 2011	2010	2011	2010
Swaps	\$ (9.8)	\$ (13.0)	\$ (19.4)	\$(38.9)	\$ (5.2)	\$ (4.7)	\$ (15.0)	\$ (14.5)

For the quarters and the nine months ended September 29, 2011 and September 30, 2010 there was \$0.3 million, \$0.3 million, \$0.9 million and \$0.9 million of ineffectiveness recognized, respectively.

The effect of derivatives not designated as hedging instruments under ASC 815 on the financial statements for the quarters and nine months ended September 29, 2011 and September 30, 2010 were as follows (in millions):

	Lo	Loss Recognized in Interest Expense (Pre-tax)			
	Qtr. Ended Sept. 29, 2011	Qtr. Ended Sept. 30, 2010	Nine Months Ended Sept. 29, 2011	Nine Months Ended Sept. 30, 2010	
Interest on borrowings	\$ (1.8)	\$ (1.6)	\$ (5.0)	\$ (4.6)	
Change in derivative fair value	(1.9)	(3.2)	(2.7)	(9.4)	
Total	\$ (3.7)	\$ (4.8)	\$ (7.7)	\$(14.0)	

# NATIONAL CINEMEDIA, LLC NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

#### 8. SEGMENT REPORTING

Advertising is the principal business activity of the Company and is the Company's reportable segment under the requirements of ASC 280, *Segment Reporting*. Advertising revenue accounted for 93.5%, 93.6%, 88.8% and 89.1% of revenue for the quarters and nine months ended September 29, 2011 and September 30, 2010, respectively. Fathom Consumer Events and Fathom Business Events are operating segments under ASC 280, but do not meet the quantitative thresholds for segment reporting. The following table presents revenues less directly identifiable expenses to arrive at operating income net of direct expenses for the advertising reportable segment, the combined Fathom Events operating segments, and network, administrative and unallocated costs. Management does not evaluate its segments on a fully allocated cost basis. Therefore, the measure of segment operating income net of direct expenses shown below is not prepared on the same basis as operating income in the statement of operations and the results below are not indicative of what segment results of operations would have been had it been operated on a fully allocated cost basis. Management cautions that it would be inappropriate to assume that unallocated operating costs are incurred proportional to segment revenue or any directly identifiable segment expenses. Unallocated operating costs consist primarily of network costs, general and administrative costs and other unallocated costs including depreciation and amortization. Management does not track segment assets and, therefore, segment asset information is not presented.

	Quarter Ended September 29, 2011 (in millions)			
			Network,	
			Administrative	
			and	
		Fathom Events	Unallocated	
	Advertising	and Other	Costs	Total
Revenue	\$ 127.1	\$ 8.8	\$ 0.1	\$136.0
Operating costs	23.6	6.4	4.4	34.4
Selling and marketing costs	13.2	2.2	0.2	15.6
Other costs	0.3	0.2	11.5	12.0
Operating income	\$ 90.0	\$ 0.0	\$ (16.0)	\$ 74.0

	Quarter Ended September 30, 2010 (in millions)			
		Fathom	Network, Administrative and	
	Advertising	Events and Other	Unallocated Costs	Total
Revenue	\$ 117.7	\$ 8.0	\$ 0.0	Total \$125.7
Operating costs	19.4	5.6	4.9	29.9
Selling and marketing costs	12.9	2.0	0.6	15.5
Other costs	0.7	0.2	12.3	13.2
Operating income	\$ 84.7	\$ 0.2	\$ (17.8)	\$ 67.1

# NATIONAL CINEMEDIA, LLC NOTES TO CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

	Nine Months Ended September 29, 2011 (in millions)					
	<u>-</u>	Network,				
			Administrative			
		Fathom	and			
		Events and	Unallocated			
	Advertising	Other	Costs	Total		
Revenue	\$ 284.8	\$ 35.9	\$ 0.1	\$320.8		
Operating costs	59.9	24.7	13.6	98.2		
Selling and marketing costs	37.0	6.3	1.8	45.1		
Other costs	0.9	0.6	36.8	38.3 \$139.2		
Operating income	\$ 187.0	\$ 4.3	\$ (52.1)	\$139.2		

	Nine Months Ended September 30, 2010 (in millions)					
	·		Network,			
			Administrative			
		Fathom	and			
		Events and	Unallocated			
	Advertising	Other	Costs	Total		
Revenue	\$ 275.6	\$ 33.7	\$ 0.1	\$309.4		
Operating costs	55.9	22.7	14.6	93.2		
Selling and marketing costs	35.0	6.3	1.4	42.7		
Other costs	2.1	0.6	34.0	36.7		
Operating income	\$ 182.6	\$ 4.1	\$ (49.9)	\$136.8		

The following is a summary of revenues by category (in millions):

	Quarter Ended September 29, 2011	Quarter Ended September 30, 2010	Nine Months Ended September 29, 2011	Nine Months Ended September 30, 2010
National Advertising Revenue	\$ 92.1	\$ 86.5	\$ 198.1	\$ 197.0
Founding Member Advertising Revenue from Beverage Concessionaire				
Agreements	10.5	9.7	29.4	28.5
Local Advertising Revenue	24.5	21.5	57.3	50.1
Fathom Consumer Revenue	4.4	4.5	24.4	22.0
Fathom Business Revenue	4.4	3.5	11.5	11.7
Other	0.1	0.0	0.1	0.1
Total Revenues	\$ 136.0	\$ 125.7	\$ 320.8	\$ 309.4

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Some of the information in this Quarterly Report on Form 10-Q includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934 (the "Exchange Act"), as amended. All statements other than statements of historical facts included in this Form 10-Q, including, without limitation, certain statements under "Management's Discussion and Analysis of Financial Condition and Results of Operations", may constitute forward-looking statements. In some cases, you can identify these "forward-looking statements" by the specific words, including but not limited to "may," "should," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "potential" or "continue" or the negative of those words and other comparable words. These forward-looking statements involve risks and uncertainties. Our actual results could differ materially from those indicated in these statements as a result of certain factors as more fully discussed under the heading "Risk Factors" contained in our registration statement on Form S-4 filed on August 4, 2011. The following discussion and analysis should be read in conjunction with the unaudited condensed financial statements and notes thereto included herein and the audited financial statements and other disclosure included in our registration statement on Form S-4 filed on August 4, 2011.

#### Overview

NCM LLC operates the largest digital in-theatre network in North America, for the distribution of advertising and Fathom Consumer and Business Events. Our revenue is principally derived from the sale of advertising and, to a lesser extent, from our Fathom Events business. We have long-term ESAs with NCM LLC's founding members and multi-year agreements with several other theatre operators, whom we refer to as network affiliates. The ESAs with the founding members and network affiliate agreements grant us exclusive rights, subject to limited exceptions, to sell advertising and meeting services and distribute entertainment programming in those theatres. Our advertising and Fathom Events businesses are distributed across our proprietary digital content network ("DCN") and live digital broadcast network ("DBN"). Approximately 96% of the aggregate founding member and network affiliate theatre attendance is generated by theatres connected to our DCN.

Management focuses on several measurements that we believe provide us with the necessary metrics and key performance indicators for us to manage our business and to determine how we are performing versus our internal goals and targets, and against the performance of our competitors and other benchmarks in the marketplaces in which we operate. Senior executives hold monthly meetings with managers and staff to discuss and analyze operating results and address significant variances to budget in an effort to identify trends and changes in our business. We focus on many operating metrics including changes in operating income before depreciation and amortization ("OIBDA"), Adjusted OIBDA and Adjusted OIBDA margin, as defined and discussed in "—Non-GAAP Financial Measures" below, as some of our primary measurement metrics. In addition, we pay particular attention to our monthly advertising performance measurements, including advertising inventory utilization, pricing (cost per thousand "CPM"), local and total advertising revenue per attendee and the number of Fathom Events locations, revenue per event and location. Finally, we monitor our operating cash flow and related financial leverage (see Note 4 to the unaudited condensed financial statements) and revolving credit facility availability and cash balances to ensure that debt obligations can be met and there are adequate cash reserves to operate our business.

Our operating results may be affected by a variety of internal and external factors and trends described more fully in the section entitled "Risk Factors" in our registration statement on Form S-4 filed with the SEC on August 4, 2011.

#### **Summary Historical and Operating Data**

The following table presents operating data and Adjusted OIBDA. See "—Non-GAAP Financial Measures" below for a discussion of the calculation of Adjusted OIBDA and reconciliation to operating income.

(In millions, except per attendee data)	Quarter Ended tember 29, 2011	Quarter Ended tember 30, 2010	1	e Months Ended ember 29, 2011	 ne Months Ended stember 30, 2010
Revenue	\$ 136.0	\$ 125.7	\$	320.8	\$ 309.4
Operating income	\$ 74.0	\$ 67.1	\$	139.2	\$ 136.8
Adjusted OIBDA	\$ 80.0	\$ 74.4	\$	161.3	\$ 156.8
Adjusted OIBDA margin	58.8%	59.2%		50.3%	50.7%
Total advertising revenue	\$ 127.1	\$ 117.7	\$	284.8	\$ 275.6
Total theatre attendance	180.3	163.1		489.1	490.1
Total advertising revenue per attendee	\$ 0.705	\$ 0.722	\$	0.582	\$ 0.562

#### **Non-GAAP Financial Measures**

OIBDA, Adjusted OIBDA and Adjusted OIBDA margin are not financial measures calculated in accordance with generally accepted accounting principles ("GAAP") in the United States. OIBDA represents operating income before depreciation and amortization expense. Adjusted OIBDA excludes from OIBDA non-cash share based payment costs and deferred stock compensation. Adjusted OIBDA margin is calculated by dividing Adjusted OIBDA by total revenue. These non-GAAP financial measures are used by management to evaluate operating performance, to forecast future results and as a basis for compensation. The Company believes these are important supplemental measures of operating performance because they eliminate items that have less bearing on its operating performance and so highlight trends in its core business that may not otherwise be apparent when relying solely on GAAP financial measures. The Company believes the presentation of these measures is relevant and useful for investors because it enables them to view performance in a manner similar to the method used by the Company's management, helps improve their ability to understand the Company's operating performance and makes it easier to compare the Company's results with other companies that may have different depreciation and amortization policies, and non-cash share based compensation programs or different interest rates or debt levels or income tax rates. A limitation of these measures, however, is that they exclude depreciation and amortization, which represent a proxy for the periodic costs of certain capitalized tangible and intangible assets used in generating revenues in the Company's business. In addition, Adjusted OIBDA has the limitation of not reflecting the effect of the Company's share based payment costs and deferred stock compensation. OIBDA or Adjusted OIBDA should not be regarded as an alternative to operating income, net income or as indicators of operating performance, nor should they be considered in isolation of, or as substitutes for financial measures prepared in accordance with GAAP. The Company believes that operating income is the most directly comparable GAAP financial measure to OIBDA. Because not all companies use identical calculations, these non-GAAP presentations may not be comparable to other similarly titled measures of other companies.

OIBDA and Adjusted OIBDA do not reflect the Regal Consolidated Theatres integration payments. Regal made Consolidated Theatre payments to NCM LLC pursuant to the revised ESAs, which were \$1.4 million, \$0.8 million and \$2.7 million for the quarter ended September 30, 2010 and the nine months ended September 29, 2011 and September 30, 2010, respectively.

The following table reconciles operating income to OIBDA and Adjusted OIBDA for the periods presented (dollars in millions):

	Quarter Ended Sept. 29, 2011	Quarter Ended Sept. 30, 2010	Nine Months Ended Sept. 29, 2011	Nine Months Ended Sept. 30, 2010
Operating income	\$ 74.0	\$ 67.1	\$ 139.2	\$ 136.8
Depreciation and amortization	5.1	5.0	14.0	13.3
OIBDA	79.1	72.1	153.2	150.1
Share-based compensation costs(1)	0.9	2.3	8.1	6.7
Adjusted OIBDA	\$ 80.0	\$ 74.4	\$ 161.3	\$ 156.8
Total Revenue	\$ 136.0	\$ 125.7	\$ 320.8	\$ 309.4
Adjusted OIBDA margin	58.8%	59.2%	50.3%	50.7%

<sup>(1)</sup> Share-based payment costs are included in network operations, selling and marketing, administrative expense and administrative fee—managing member in the accompanying unaudited condensed financial statements.

#### **Basis of Presentation**

The results of operations data for the quarter and nine months ended September 29, 2011 and September 30, 2010 were derived from the unaudited condensed financial statements and accounting records of NCM LLC and should be read in conjunction with the notes thereto.

#### **Results of Operations**

#### Quarter Ended September 29, 2011 and September 30, 2010

Revenue. Total revenue of the Company for the quarter ended September 29, 2011 was \$136.0 million compared to \$125.7 million for the quarter ended September 30, 2010, an increase of \$10.3 million, or 8.2%. The increase in total revenue was primarily the result of an increase in total advertising revenue of \$9.4 million or 8.0% (including an 8.2% increase in revenue from our founding member beverage concessionaire agreements, or "beverage revenue"), in addition to the \$0.8 million or 10.0% increase in Fathom Events revenue.

National advertising revenues of \$102.6 million (including \$10.5 million of beverage revenue) for the quarter ended September 29, 2011 increased 6.7% from \$96.2 million (including \$9.7 million of beverage revenue) for the quarter ended September 30, 2010. National advertising revenue (excluding beverage revenue) for the quarter ended September 29, 2011 increased \$5.6 million or 6.5% to \$92.1 million compared to \$86.5 million for the quarter ended September 30, 2010. This increase was due to the continued expansion of our overall client base and an increase in the allocation to the current quarter of the annual content partner spending as compared to the third quarter of 2010. National advertising CPMs (excluding beverage revenue) for the third quarter of 2011 were approximately the same as the third quarter of 2010. The third quarter 2011 national inventory utilization decreased to 120.2% from 121.8% for the quarter ended September 30, 2010 due to a 9.3% increase in the number of impressions sold, offset by a 10.7% increase in national advertising impressions available for sale. This increase in impressions related to an increase in theatrical industry attendance and the addition of several network affiliates since the third quarter of 2010. Affiliate attendance increased by 9.4 million or 58.0% for the quarter ended September 29, 2011 as compared to the quarter ended September 30, 2010. The 8.2% increase in payments from the founding members for their beverage concessionaire agreements was due primarily to a combination of the impact of the annual contractual 6% beverage revenue CPM increase and a 5.3% increase in founding member attendance. Our make-good reserve balance decreased to \$1.5 million at September 29, 2011 from \$4.2 million at September 30, 2010 due to stronger theatre attendance at the end of the current quarter versus third quarter 2010 and the addition of network affiliates. The Company anticipates this reserve will be recognized as revenue in the fourth quarter of 2011.

Local advertising revenue increased \$3.0 million or 14.0% to \$24.5 million for the current quarter compared to \$21.5 million for the quarter ended September 30, 2010. This increase was primarily due to the expansion of our network that created better geographic coverage allowing us to sell more effectively to larger regional clients and nationally recognized clients that placed ads regionally. While the overall number of third quarter 2011 contracts was down 13% versus the third quarter of 2010, our average contract value increased 30% during the quarter as compared to the prior year period. Local revenue per theatre attendee increased 3.0% to \$0.136 per attendee for the third quarter of 2011 compared to \$0.132 for the third quarter of 2010 as the 14.0% increase in local revenue was partially off-set by the impact of a 10.5% increase in theatre attendance.

Total advertising revenue (including beverage revenue) per attendee for the quarter ended September 29, 2011 decreased 2.4% to \$0.705 per attendee compared to \$0.722 for the quarter ended September 30, 2010. Excluding beverage revenue, total advertising revenue per attendee decreased 2.3%. The decrease in the advertising revenue per attendee was due to the 8.0% increase in total advertising revenue (including beverage), offset by the 10.5% increase in theatre attendance.

Fathom Events revenue increased 10.0% to \$8.8 million for the quarter ended September 29, 2011 as compared to \$8.0 million for the quarter ended September 30, 2010. Our Fathom Consumer events revenue decreased slightly to \$4.4 million for the third quarter of 2011 as compared to \$4.5 million for the third quarter of 2010 as revenue per event site decreased 13.0% due to the testing of several new event genres and the decrease in the average distance or "clearances" between event sites related to the expansion of our network. This decrease was almost entirely offset by the impact of a 23.8% increase in the number of event nights and an 8.4% decrease in event sites per event versus the third quarter of 2010 related to the smaller platform used to test the new programming genres. The Fathom Business division revenue increased \$0.9 million, or 25.7% compared to the 2010 period due to an increase of 7.9% in Fathom Business event sites primarily related to business events that involved the showing of a feature film before its release to the general public as part of the event, which generally have a lower margin (see discussion below in Fathom Events operating costs). The total number of Fathom event sites utilized during the quarter ended September 29, 2011 increased 12.2% compared to the same period of 2010, primarily due to the increase in the number of Fathom Consumer events and the expansion of the Fathom Events network to both founding member and network affiliate locations.

*Operating expenses.* Total operating expenses for the quarter ended September 29, 2011 were \$62.0 million compared to \$58.6 million for the quarter ended September 30, 2010. The 5.8% increase in 2011 compared to the 2010 period was primarily the result of our network expansion through the addition of network affiliates, as well as an 8.0% increase in our advertising revenues (excluding beverage). Set forth below is a discussion of the operating expenses.

Advertising operating costs. Advertising operating costs of \$8.4 million for the quarter ended September 29, 2011 increased \$2.6 million or 44.8% over the \$5.8 million for the quarter ended September 30, 2010. The increase was primarily the result of a \$2.8 million increase in payments made to our advertising affiliates due to the 46.4% increase in network affiliate screens and the increase in advertising revenue (excluding beverage) for the third quarter of 2011 as compared to the third quarter of 2010. Network affiliate screens represented 17.0% of total network screens for the third quarter of 2011 versus 12.3% for the 2010 period due to the addition of new network affiliates.

<u>Fathom Events operating costs.</u> Fathom Events operating costs of \$6.4 million for the quarter ended September 29, 2011 increased \$0.8 million or 14.3% compared to \$5.6 million during the quarter ended September 30, 2010. The increase was primarily due to the increased revenue generated by the Fathom Business division for events that involved the showing of a feature film in which we retain the meeting fees and all of the ticket and concession revenue is paid to the founding member theatre circuit.

Network costs. Network costs of \$4.4 million for the quarter ended September 29, 2011 decreased \$0.5 million compared to \$4.9 million for the quarter ended September 30, 2010 due to lower personnel expense related to a decrease in cash incentive compensation costs to reflect anticipated achievement levels against internal targets and a decrease in non-cash share-based compensation expense, as well as lower maintenance costs related to the transition to the digital cinema projectors that are maintained by our founding member circuits.

<u>Theatre access fees.</u> Theatre access fees were \$15.2 million for the quarter ended September 29, 2011 compared to \$13.6 million for the quarter ended September 30, 2010. The 11.8% increase for 2011 versus the 2010 period was the result of a 5.3% increase in founding member attendance, the 5% annual increase in the

amount per digital screen specified in the ESA and additional payments to our founding members associated with our access to the higher quality digital cinema equipment, which were partially off-set by lower maintenance costs as noted above.

<u>Selling and marketing costs.</u> Selling and marketing costs increased to \$15.6 million, or 0.6% for the quarter ended September 29, 2011 compared to \$15.5 million for the quarter ended September 30, 2010. This slight increase is primarily due to higher marketing expenses to support our expanding client base offset by overall decreased personnel costs including lower cash incentive compensation expense versus 2010 related to achievement against internal targets, partially offset by increases in local sales commissions (due to higher sales) and other personnel costs.

Administrative and other costs. Administrative and other costs for the quarter ended September 29, 2011 were \$4.3 million compared to \$4.6 million for the quarter ended September 30, 2010, a decrease of 6.5%. The decrease is primarily due to reduced non-cash share based compensation expense to reflect anticipated achievement levels against internal targets offset by an increase in personnel costs.

Administrative fee—managing member. Administrative fee-managing member for the quarter ended September 29, 2011 was \$2.6 million compared to \$3.6 million for the quarter ended September 30, 2010, a decrease of \$1.0 million or 27.8%. This decrease was primarily due to decreased personnel costs including lower non-cash share-based compensation to reflect anticipated achievement levels against internal targets, and lower cash incentive compensation expense versus 2010 related to achievement levels against internal targets.

<u>Depreciation and amortization.</u> Depreciation and amortization of \$5.1 million for the quarter ended September 29, 2011 increased 2.0% from \$5.0 million for the quarter ended September 30, 2010. This slight increase relates to increased amortization expense recognized on additional intangible assets recorded in 2010 related to the annual and special Common Unit Adjustment.

Net income. Net income generated for the quarter ended September 29, 2011 was \$56.6 million, an increase of \$3.9 million over the \$52.7 million for the quarter ended September 30, 2010. This 7.4% increase was due primarily to the \$6.9 million or 10.3% increase in operating income offset by a \$3.0 million or 21.0% increase in net interest expense. The increase in net interest expense is primarily due to higher interest rates and bond issuance fees associated with the third quarter 2011 amendment of our credit facility and completion of the issuance of \$200.0 million in 7.875% Senior Notes due in 2021 (see Note 4 to the unaudited condensed financial statements included elsewhere in this document), including the \$1.5 million non-cash charge for deferred loan fees associated with the portion of the existing credit facility that was prepaid with the proceeds from the Senior Notes. The impact of the higher interest rate on the outstanding balance of the Senior Notes was partially offset by a \$1.3 million decrease in the charge related to the change in derivative fair value. The change in derivative fair value resulted in a pre-tax non-cash charge of \$1.9 million for the quarter ended September 29, 2011 compared to a pre-tax non-cash charge of \$3.2 million for the quarter ended September 30, 2010 due to the change in fair value related to an interest rate hedge with our senior secured credit facility related to decreases in market interest rates.

#### Nine Months Ended September 29, 2011 and September 30, 2010

*Revenue.* Total revenue of the Company for the nine months ended September 29, 2011 was \$320.8 million compared to \$309.4 million for the nine months ended September 30, 2010. This 3.7% increase for the 2011 period over the 2010 period was the result of an increase of \$9.2 million, or 3.3%, in advertising revenues and a \$2.2 million, or 6.5% increase in Fathom Events revenues.

National advertising revenues of \$227.5 million (including \$29.4 million of beverage revenue) for the nine months ended September 29, 2011 increased 0.9% from \$225.5 million (including \$28.5 million of beverage revenue) for the 2010 period. National advertising revenue (excluding beverage revenue) for the nine months ended September 29, 2011 increased 0.6% to \$198.1 million compared to \$197.0 million for the nine months ended September 30, 2010. This 2011 nine month increase was primarily due to a \$4.2 million increase in content partner spending as compared to the nine months ended September 30, 2010, and the expansion of our client base, offset in part by the first quarter of 2010 having included a significant advertising contract from one client in the military category that was not repeated in the first quarter of 2011. National inventory utilization (excluding beverage revenue) decreased slightly to 96.7% for the nine months ended September 29, 2011 from 97.6% for the nine months ended September 30, 2010. The increase in content partner spending and favorable TV advertising scatter market pricing contributed to a 2.4% increase in national advertising CPMs (excluding beverage revenue) for the

nine months ended September 29, 2011 as compared to the nine months ended September 30, 2010. The 3.2% increase in payments from the founding members for their beverage concessionaire agreements was due primarily to the annual contractual 6% beverage revenue CPM increase, offset by a 1.3% decrease in founding member attendance due to a weaker box office during the first quarter of 2011.

Local advertising revenue increased \$7.2 million or 14.4% to \$57.3 million for the nine months ended September 29, 2011 compared to \$50.1 million for the nine months ended September 30, 2010. This increase was primarily due to the expansion of our network that provided better geographic coverage and allowed us to sell more effectively to larger regional clients as well as nationally recognized clients that placed ads regionally. Local revenue per theatre attendee for the nine months ended September 29, 2011 increased 14.7% to \$0.117 per attendee compared to \$0.102 for the nine months ended September 30, 2010 due to the increased sales revenue combined with the small decrease in theatre attendance within our network of 0.2% compared to the comparable period in 2010. The slight decrease in network attendance related to the 1.3% decrease in founding member attendance partially offset by a 7.9% increase in network affiliate attendance related to a weighted average increase of 12.4% associated with the addition of 990 new network affiliate screens since the third quarter of 2010.

Total advertising revenue per attendee (including beverage revenue) for the nine months ended September 29, 2011 increased 3.6% to \$0.582 per attendee, from \$0.562 per attendee for the nine months ended September 30, 2010. The increase in the advertising revenue per attendee was primarily due to the increase in regional advertising revenue and the impact of the 0.2% decrease in attendance across our network.

Fathom Events revenue increased \$2.2 million, or 6.5%, to \$35.9 million for the nine months ended September 29, 2011 compared to the 2010 period due to a 10.9% increase in Fathom Consumer revenue. This increase related to the diversification of programming categories resulting in a 34.6% increase in the number of event nights in the first nine months of 2011 versus 2010. The 31.3% increase in event sites was offset by a 19.9% decrease in revenue per Fathom Consumer event site due to the testing of several new event genres and the decrease in the average distance or "clearances" between event sites. The Fathom Business division revenue decreased slightly compared to 2010 as the division continues to be negatively impacted by the slow economic recovery. The total number of Fathom event sites utilized during the current nine month period increased 31.3% compared to the same period of 2010, primarily due to a 38.6% increase in the number of Fathom Consumer events held and the expansion of the Fathom Events network.

*Operating expenses.* Total operating expenses for the nine months ended September 29, 2011 were \$181.6 million compared to \$172.6 million for the 2010 period through September 30, 2010. The 5.2% increase for the nine months ended September 29, 2011 compared to the same period of 2010 was the result of the impact of increases in advertising and Fathom revenues.

Advertising operating costs. Advertising operations costs of \$17.8 million for the nine months ended September 29, 2011 increased 11.3% compared to \$16.0 million for the 2010 period. This increase was primarily the result of a \$2.7 million increase in payments made to our network affiliates due to the increase in advertising revenue (excluding beverage) and the 46.4% increase in network affiliate screens at September 29, 2011 as compared to September 30, 2010 due to the addition of new network affiliates. The impact of the increase in advertising affiliate expenses was partially offset by lower expenses related to a decrease in the number of non-digital theatres due to addition of network affiliates with digital cinema equipment already installed on the installation of our network and LCD projectors.

<u>Fathom Events operating costs.</u> Fathom Events operating costs of \$24.7 million for the nine months ended September 29, 2011 increased 8.8% compared to \$22.7 million during the 2010 period. The increase was the result of additional payments to content producers and revenue share to our founding members and affiliates directly related to the increased revenue generated by the Fathom Consumer division.

Network costs of \$13.6 million for the nine months ended September 29, 2011 decreased \$1.0 million or 6.8% compared to \$14.6 million for the nine months ended September 30, 2010 due to lower maintenance costs related to the transition to digital cinema projectors that are maintained by our founding member circuits, as well as lower personnel expense due to lower cash incentive compensation costs to reflect anticipated achievement levels against internal targets and reduced non-cash share-based compensation expense.

<u>Theatre access fees.</u> Theatre access fees were \$42.1 million for the nine months ended September 29, 2011 compared to \$39.9 million for the comparable 2010 period. The 5.5% increase for the first nine months of 2011 versus the first nine months of 2010 was the result of the annual 5% increase per digital screen and

additional costs associated with our access to the higher quality digital cinema equipment (which was partially offset by our lower maintenance costs discussed above in Network costs), partially offset by a 1.3% decrease in founding member attendance.

<u>Selling and marketing costs.</u> Selling and marketing costs increased to \$45.1 million for the nine months ended September 29, 2011 compared to \$42.7 million for the nine months ended September 30, 2010, an increase of 5.6%. This increase was primarily due to an increase in personnel costs including increased sales commissions and other increasing personnel costs for our regional advertising and Fathom Consumer businesses and an increase in non-cash share-based compensation expense, offset by lower cash incentive compensation expense versus 2010 related to achievement against internal targets. Marketing and related costs also increased due to expansion of our online and mobile advertising business and to support our expanded client base.

Administrative and other costs. Administrative and other costs for the nine months ended September 29, 2011 were \$14.1 million compared to \$13.2 million for the 2010 period. This 6.8% increase in the nine months ended September 29, 2011 as compared to the nine months ended September 30, 2010 is primarily due to increased personnel costs which included additional personnel associated with the growth of our business partially offset by a decrease in professional services costs.

Administrative fee—managing member. Administrative fee-managing member for the nine months ended September 29, 2011 was \$10.2 million consistent with the \$10.2 million for the nine months ended September 30, 2010. This consistency is due to the offsetting impact of an increase in non-cash share-based compensation expense due to issuances during 2011 and a decrease in cash incentive compensation expense versus 2010 related to achievement against internal targets.

<u>Depreciation</u> and <u>amortization</u>. Depreciation and amortization expense increased \$0.7 million to \$14.0 million for the first nine months of 2011 compared to \$13.3 million for the same period in 2010 as a result of increased amortization expense recognized on additional intangible assets recorded related to the annual and special Common Unit Adjustment. We expect full year 2011 depreciation and amortization to increase over 2010 due to the increases in amortization of the intangible assets that were recorded during 2011.

Net income. Net income generated for the nine months ended September 29, 2011 increased \$6.6 million or 7.1% to \$99.3 million compared to net income for the nine months ended September 30, 2010 of \$92.7 million. The increase was due to a combination of a \$2.4 million increase in operating income and a \$3.3 million decrease in net interest expense. The decrease in net interest expense is primarily due to a decrease in the pre-tax non-cash charge to \$2.7 million for the nine months ended September 29, 2011 compared to a pre-tax non-cash charge of \$9.4 million for the nine months ended September 30, 2010 related to the change in fair value related to an interest rate hedge associated with our senior secured credit facility from decreases in market interest rates. These decreases in interest expense were offset by higher interest charges due to the third quarter 2011 amendment of our credit facility and completion of the issuance of \$200.0 million in 7.875% Senior Notes due in 2021 (see Note 4 to the unaudited condensed financial statements included elsewhere in this document), including the \$1.5 million non-cash charge for deferred loan fees associated with the portion of the existing credit facility that was prepaid with the proceeds from the Senior Notes.

#### **Known Trends and Uncertainties**

The current macro-economic environment, and continued late breaking national television scatter advertising market in general, present uncertainties that could impact our results of operations, including the timing and amount of spending from our advertising clients and collections of accounts receivable. However, the impact to our business associated with these issues have been mitigated somewhat due to factors including the growth in our advertising client base, the effectiveness of cinema advertising relative to other advertising mediums, and the effectiveness and increasing scale of our national network and the related increase in salable advertising impressions and Fathom live broadcast locations. During the third and fourth quarter of 2010, we added several new affiliate theatres to our national network including: Metropolitan Theatres Corporation, Great Escape Theatres and RC Theatres. In the first nine months of 2011 we have added Consolidated Theatres acquired by Regal in 2008, as well as several new affiliates including Rave Cinemas, LLC, Showplex Cinemas, Inc, Digital Cinema Destinations, Corp., and VSS Southern Theatres. During the fourth quarter of 2011 we will add Ayrsley Theatre Operators, Coming Attractions Theatres, Inc., Odyssey Entertainment, Inc. (CineMagic Theatres) and I.T.B.S. (Southeast Cinemas) and during the first quarter of 2012 we will add Dickinson Theatres, Inc. In total, these contracted new

founding member and affiliate theatres that have joined our network since the second half of 2010, are expected to add approximately 66 million new attendees on a full-year pro-forma basis, which we expect may result in over 920 million new salable national advertising impressions (assuming 14 national advertising units of 30 seconds each). Our sales force has or will integrate these additional impressions into the advertising sales process during the remainder of 2011 and early 2012 and thus these attendees will provide the opportunity to expand our revenue, operating income and cash flow in 2012 and beyond. We are discussing network affiliate relationships with other theatre circuits that could be signed during the remainder of 2011 and are expected to add additional attendees and advertising impressions to our network in 2012 and beyond. We believe that the continued growth of our network will strengthen our selling proposition and competitive positioning versus other national and regional advertising platforms.

Under the ESAs, up to 90 seconds of the *FirstLook* program can be sold to our founding members to satisfy their on-screen advertising commitments under their beverage concessionaire agreements. During 2011 and in 2010, we sold 60 seconds to our founding members. We expect to continue to sell 60 seconds of time to the founding members in the remainder of 2011 and for the foreseeable future.

We remain involved in discussions with the founding member circuits to explore a restructuring of the Fathom Events business relationship. The discussions are on-going and we do not know how the existing relationship might be changed or if it will be changed. Any change to the Fathom Events business relationship with the founding members would have to be approved by a special independent committee of NCM, Inc.'s board, nine of NCM, Inc.'s ten directors and a majority of all independent directors.

In July 2011 we amended our credit facility agreement and completed a private placement and subsequent registration of \$200.0 million in aggregate principal amount of 7.875% Senior Notes due in 2021. A portion of the proceeds were used to prepay \$175.0 million of unhedged outstanding term loan borrowings under our senior secured credit facility, with the remainder used to pay transaction expenses and repay borrowings under our revolving credit agreement. In conjunction with this bond placement we also restructured our existing revolving credit agreement by expanding the availability from \$80.0 million to \$119.0 million and extending the term from February 13, 2013 to December 31, 2014. As a result of these transactions, we have extended the maturities of our debt as well as increased our liquidity. Due to the higher interest rate on the bonds versus our senior secured credit facility term loan, we expect our interest expense on borrowings to increase by approximately \$3.0 million for the fourth quarter of 2011 compared to the fourth quarter of 2010. The first semi-annual payment on our new 7.875% Senior Notes will be January 15, 2012. Subsequent to the placement of the Senior Notes, our only variable rate debt relates to our \$119.0 million revolving credit agreement.

#### **Financial Condition and Liquidity**

#### Liquidity and Capital Resources

As of September 29, 2011, our cash and cash equivalents balance was \$8.7 million, a decrease of \$5.1 million compared to the balance of \$13.8 million as of December 30, 2010. At September 29, 2011, we had an additional \$95.0 million of borrowing availability on our revolving credit facility for total liquidity availability of \$103.7 million compared to \$43.8 million at December 30, 2010. Our cash balances will fluctuate due to the seasonality of our business and related timing of collections of accounts receivable balances and operating expenditure payments, as well as available cash payments (as defined) to our founding members and managing member, interest payments on our term loan and Senior Notes and principal payments on debt.

We have generated and used cash as follows (in millions):

	e Months Ended tember 29, 2011	Nine Months Ended September 30, 2010		
Operating cash flow	\$ 126.8	\$ 119.2		
Investing cash flow	\$ (23.7)	\$ (3.6)		
Financing cash flow	\$ (108.2)	\$ (142.7)		

• *Operating Activities*. The increase in cash provided by operating activities for the nine months ended September 29, 2011 versus the nine months ended September 30, 2010 was primarily due to the

increase in operating income, the timing of the collection of accounts receivable balances, as well as the timing of payment of normal operating expenses and interest payments on our outstanding borrowings.

- *Investing Activities*. The cash used for investing cash flows for the nine months ended September 29, 2011 increased compared to the level of investing cash flow for the nine months ended September 30, 2010. The increase in cash used is due to a combination of the use of cash to purchase intangible assets associated with our advertising affiliate contracts and the level of capital expenditures, which are offset by the proceeds from the sale of fixed assets during the nine months of 2010.
- *Financing Activities*. The change in financing cash flows for the nine months ended September 29, 2011 versus the nine months ended September 30, 2010 was primarily due to the third quarter 2011 amendment of our credit facility agreement and placement and registration of \$200.0 million in aggregate principal amount of 7.875% Senior Notes due in 2021. A portion of the proceeds from the Senior Notes were used to prepay \$175.0 million of unhedged outstanding term loan borrowings under our senior secured credit facility, as well as to pay debt issuance costs. The net decrease in financing activities also relates to an increase in net revolver borrowings as compared to 2010.

Sources of capital and capital requirements. NCM LLC's primary sources of liquidity and capital resources are its operating activities and availability under its senior secured revolving credit facility. Refer to Note 4 to the unaudited condensed financial statements included elsewhere in this document and "— Known Trends and Uncertainties" above for a detailed discussion of the debt transactions in the third quarter of 2011.

Management believes that future funds generated from our operations and cash on hand should be sufficient to fund working capital requirements, our debt service requirements, and capital expenditure and other investing requirements, through the next 12 months. Cash flows can be impacted by the seasonality experienced in advertising revenues, interest on borrowings under our revolving credit agreement and to a lesser extent theatre attendance. We are required pursuant to the terms of our operating agreement to distribute our available cash, as defined in the operating agreement, to our members (the founding members and NCM Inc.). The available cash distribution to the members of NCM LLC for the nine months ended September 29, 2011 was \$118.6 million.

#### **Critical Accounting Policies**

For a discussion of accounting policies that we consider critical to our business operations and understanding of our results of operations, and that affect the more significant judgments and estimates used in the preparation of our unaudited condensed financial statements, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Policies" contained in our registration statement on Form S-4 filed on August 4, 2011 and incorporated by reference herein. As of September 29, 2011, there were no significant changes in those critical accounting policies.

#### **Recent Accounting Pronouncements**

For a discussion of the recent accounting pronouncements relevant to our business operations, see the information provided under Note 1 to the unaudited condensed financial statements included elsewhere in this document.

#### **Related-Party Transactions**

For a discussion of related-party transactions, see the information provided under Note 3 to the unaudited condensed financial statements included elsewhere in this document.

#### **Off-Balance Sheet Arrangements**

Our operating lease obligations, which primarily include office leases, are not reflected on our balance sheet. See "Management's Discussion and Analysis of Financial Condition and Results of Operations – Contractual and Other Obligations" contained in our registration statement on Form S-4 filed on August 4, 2011 and incorporated by reference herein. We do not believe these arrangements are material to our current or future financial condition, results of operations, liquidity, capital resources or capital expenditures.

### **Contractual and Other Obligations**

There were no material changes to our contractual obligations as of September 29, 2011, however in July 2011 we completed a restructuring of our indebtedness. Refer to Note 4 to the unaudited condensed financial statements included elsewhere in this document and "—Known Trends and Uncertainties" above for a detailed discussion of the debt transactions in the third quarter of 2011.

#### Seasonality

Our revenue and operating results are seasonal in nature, coinciding with the timing of marketing expenditures by our advertising clients and to a lesser extent the attendance patterns within the film exhibition industry as well as the timing and the number of Fathom Consumer and Business events. Advertising expenditures and theatre attendance tend to be higher during the second, third, and fourth fiscal quarters and are correlated to theatre attendance levels and new product releases and advertising client marketing priorities and cycles. The actual quarterly results for each quarter could differ materially depending on these factors or other risks and uncertainties. Based on our historical experience, our first quarter typically has less revenue than the other quarters of a given year due primarily to lower advertising client demand and lower theatre industry attendance levels. Accordingly, there can be no assurances that seasonal variations will not materially affect our results of operations in the future. The following table reflects the quarterly percentage of total revenue for the fiscal years ended 2009 and 2010.

	First	Second	Third	Fourth
	Quarter	Quarter	Quarter	Quarter
FY 2009	19.3%	24.4%	25.1%	31.2%
FY 2010	19.8%	23.2%	29.4%	27.6%

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

The primary market risk to which we are exposed is interest rate risk. We have entered into variable-to-fixed interest rate swap arrangements economically hedging the entire \$550.0 million term loan outstanding at September 29, 2011 at a fixed interest rate of 6.484%. The 7.875% Senior Notes due in 2021 are at a fixed rate, and therefore are not subject to market risk. At September 29, 2011 the only interest rate risk that we are exposed to is related to our \$119.0 million revolving credit facility and thus a 100 basis point fluctuation in market interest rates would have the effect of increasing or decreasing our cash interest expense by approximately \$0.2 million for an annual period on the \$24.0 million outstanding on our revolver. Because each of our interest rate swaps was in a liability position at September 29, 2011, we are not currently exposed to counterparty risk related to the swaps. For a discussion of market risks, see Item 7A. "Quantitative and Qualitative Disclosures About Market Risk" contained in our annual report on Form 10-K for the fiscal year ended December 30, 2010 and incorporated by reference herein.

#### Item 4. <u>Controls and Procedures</u>

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit to the SEC under the Exchange Act, as amended, is recorded, processed, summarized and reported within the time periods specified by the Commission's rules and forms, and that information is accumulated and communicated to our management, including the Chief Executive Officer (principal executive officer) and Chief Financial Officer (principal financial and accounting officer) of NCM, Inc., our manager, as appropriate to allow timely decisions regarding required disclosure. As of September 29, 2011, our management evaluated, with the participation of the Chief Executive Officer and Chief Financial Officer, the effectiveness of the Company's disclosure controls and procedures pursuant to Rules 13a-15(e) and 15d-15(e) of the Exchange Act. Based on that evaluation, the Company's management concluded that the Company's disclosure controls and procedures as of September 29, 2011 were effective.

There have been no changes in the Company's internal controls over financial reporting that occurred during the quarter ended September 29, 2011 that have materially affected, or are reasonably likely to materially affect, the Company's internal controls over financial reporting.

#### PART II—OTHER INFORMATION

#### Item 1. <u>Legal Proceedings</u>

We are sometimes involved in legal proceedings arising in the ordinary course of business. We are not aware of any litigation currently pending that would have a material adverse effect on our operating results or financial condition.

#### Item 1A. Risk Factors

There have been no material changes from risk factors as previously disclosed in our registration statement on Form S-4 filed with the SEC on August 4, 2011.

#### Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>

None

# Item 3. <u>Defaults Upon Senior Securities</u>

None

# Item 4. Removed and Reserved

### Item 5. Other Information

None

Item 6.	<b>Exhibits</b>	
Exhibit	Reference	<u>Description</u>
3.1	(1)	Certificate of Formation of National CineMedia, LLC.
3.2	(2)	National CineMedia, LLC Third Amended and Restated Limited Liability Company Operating Agreement dated as of February 13, 2007, by and among American Multi-Cinema, Inc., Cinemark Media, Inc., Regal CineMedia Holdings, LLC and National CineMedia, Inc.
3.3	(3)	First Amendment to Third Amended and Restated Limited Liability Company Operating Agreement of National CineMedia, LLC dated as of March 16, 2009, by and among American Multi-Cinema, Inc., Cinemark Media, Inc., Regal CineMedia Holdings, LLC and National CineMedia, Inc.
3.4	(4)	Second Amendment to Third Amended and Restated Limited Liability Company Operating Agreement of National CineMedia, LLC dated as of August 6, 2010, by and among American Multi-Cinema, Inc., Cinemark Media, Inc., Regal CineMedia Holdings, LLC and National CineMedia, Inc.
4.1	(5)	Indenture, dated as of July 5, 2011, by and between National CineMedia, LLC and Wells Fargo Bank, National Association, as trustee.
4.2	(5)	Form of 7.875% Senior Notes due 2021 (included in Exhibit 4.1).
4.3	(6)	Registration Rights Agreement, dated as of July 5, 2011, by and between National CineMedia, LLC and J.P. Morgan Securities LLC, as representative of the Initial Purchasers named therein.
10.1	(7)	Employment Agreement dated as of August 24, 2011, by and among National CineMedia, Inc., National CineMedia, LLC and Earl B Weihe.
31.1	*	Rule 13a-14(a) Certification of Chief Executive Officer.
31.2	*	Rule 13a-14(a) Certification of Chief Financial Officer.
32.1	**	Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350.
32.2	**	Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350.
101	***	The following materials from the Quarterly Report on Form 10-Q of National CineMedia, LLC for the quarter ended September 29, 2011, formatted in XBRL (eXtensible Business Reporting Language): (i) the Condensed Balance Sheets, (ii) the Condensed Statements of Operations, (iii) the Condensed Statements of Comprehensive Income, (iv) the Condensed Statements of Cash Flows, and (v) the Notes to Condensed Financial Statements, tagged as blocks of text.

<sup>\*</sup> Filed herewith.

- (1) Incorporated by reference to Exhibit 3.3 to the Registrant's Registration Statement on Form S-4 (File No. 333-176056) filed on August 4, 2011.
- (2) Incorporated by reference to Exhibit 3.2 to NCM, Inc.'s Current Report on Form 8-K (File No. 001-33296) filed on February 16, 2007.
- (3) Incorporated by reference to Exhibit 10.1.1 from NCM, Inc.'s Quarterly Report on Form 10-Q (File No. 001-33296) filed on August 7, 2009.
- (4) Incorporated by reference to Exhibit 10.1 from NCM, Inc.'s Current Report on Form 8-K (File No. 001-33296) filed on August 10, 2010.
- (5) Incorporated by reference to Exhibit 4.1 to NCM, Inc.'s Current Report on Form 8-K (File No. 001-33296) filed on July 7, 2011.
- (6) Incorporated by reference to Exhibit 4.3 to NCM, Inc.'s Current Report on Form 8-K (File No. 001-33296) filed on July 7, 2011.
- (7) Incorporated by reference to Exhibit 10.1 to NCM LLC's Current Report on Form 8-K (File No. 001-33296) filed on August 26, 2011.

<sup>\*\*</sup> Furnished herewith.

Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### NATIONAL CINEMEDIA, LLC

(Registrant)

By: National CineMedia, Inc., its manager

Date: November 9, 2011

/s/ Kurt C. Hall

Kurt C. Hall

President and Chief Executive Officer (Principal Executive Officer)

Date: November 9, 2011

/s/ Gary W. Ferrera

Gary W. Ferrera

Executive Vice President and Chief Financial Officer
(Principal Accounting and Financial Officer)

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#### CERTIFICATIONS

#### I, Kurt C. Hall, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of National CineMedia, LLC;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 9, 2011

/s/ Kurt C. Hall

Kurt C. Hall

President, Chief Executive Officer and Chairman (Principal Executive Officer) of National CineMedia, Inc., Manager of National CineMedia, LLC

#### CERTIFICATIONS

#### I, Gary W. Ferrera, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of National CineMedia, LLC;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 9, 2011

/s/ Gary W. Ferrera

Gary W. Ferrera Executive Vice President and Chief Financial Officer (Principal Financial Officer) of National CineMedia, Inc., Manager of National CineMedia, LLC

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q for the period ending September 29, 2011 (the "Report") of National CineMedia, LLC (the "Registrant") as filed with the Securities and Exchange Commission on the date hereof, I, Kurt C. Hall, the President, Chief Executive Officer and Chairman of National CineMedia, Inc., manager of the Registrant, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

- 1. The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: November 9, 2011

/s/ Kurt C. Hall

Kurt C. Hall

President, Chief Executive Officer and Chairman (Principal Executive Officer) of National CineMedia, Inc., Manager of National CineMedia, LLC

This certification is furnished with this Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by such Act, be deemed filed by the Registrant for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Such certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent that the Registrant specifically incorporates it by reference.

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q for the period ending September 29, 2011 (the "Report") of National CineMedia, LLC (the "Registrant") as filed with the Securities and Exchange Commission on the date hereof, I, Gary W. Ferrera, the Executive Vice President and Chief Financial Officer of National CineMedia, Inc., manager of the Registrant, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

- 1. The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: November 9, 2011

/s/ Gary W. Ferrera

Gary W. Ferrera Executive Vice President and Chief Financial Officer (Principal Financial Officer) of National CineMedia, Inc., Manager of National CineMedia, LLC

This certification is furnished with this Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by such Act, be deemed filed by the Registrant for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Such certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent that the Registrant specifically incorporates it by reference.