# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d)

of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 5, 2018

# National CineMedia, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 001-33296 (Commission File Number) 20-5665602 (IRS Employer Identification No.)

9110 E. Nichols Ave., Suite 200 Centennial, Colorado 80112-3405 (Address of principal executive offices, including zip code)

(303) 792-3600

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company  $\square$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\square$ 

#### **Item 2.02 Results of Operations and Financial Condition**

On November 5, 2018, National CineMedia, Inc. (the "Company") issued a press release announcing its financial results for the fiscal third quarter and nine months ended September 27, 2018. A copy of the press release is furnished as Exhibit 99.1 to this report.

In accordance with General Instruction B.2 of Form 8-K, the information in this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liability of that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

#### **Item 9.01 Financial Statements and Exhibits**

(d) Exhibits

#### Exhibit No. Description

99.1 Press Release of National CineMedia, Inc. dated November 5, 2018.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NATIONAL CINEMEDIA, INC.

Dated: November 5, 2018 By: /s/ Katherine L. Scherping

Katherine L. Scherping Chief Financial Officer



#### National CineMedia, Inc. Reports Results for Fiscal Third Quarter 2018

Conference Call Rescheduled for 8:30 AM ET on Monday, November 5

Announces Quarterly Cash Dividend of \$0.17 per Share Updates Full Year 2018 Outlook

**Centennial, CO - November 5, 2018** - National CineMedia, Inc. (NASDAQ: NCMI) (the Company), the managing member and owner of 48.8% of National CineMedia, LLC (NCM LLC), the operator of the largest cinema advertising network reaching movie audiences in North America, announced today consolidated results for the fiscal third quarter and first nine months ended September 27, 2018.

Total revenue for the third quarter ended September 27, 2018 decreased 5.4% to \$110.1 million from \$116.4 million for the comparable quarter last year. Operating income decreased 15.9% to \$42.3 million for the third quarter of 2018 from \$50.3 million for the third quarter of 2017. Adjusted OIBDA decreased 14.4% to \$53.6 million for the third quarter of 2018 from \$62.6 million for the third quarter of 2017. Net income for the third quarter of 2018 was \$11.2 million, or net income of \$0.14 per diluted share, compared to net income of \$13.7 million, or net income of \$0.21 per diluted share, for the third quarter of 2017. As adjusted to exclude CEO transition-related costs, the reversal of a reserve for uncertain tax positions, and early lease termination expense, net income per share for the third quarter of 2018 would have remained the same and net income per share for the third quarter of 2017 would have decreased to \$0.19 per diluted share. See the tables at the end of this release for the reconciliations to the closest GAAP basis measurement. Additionally, during the third quarter of 2018, the Company repurchased \$7.7 million of our senior unsecured notes due in 2026. The re-purchase is expected to result in interest savings to maturity of approximately \$3.5 million.

Total revenue for the first nine months ended September 27, 2018 increased 6.5% to \$304.0 million from \$285.4 million for the comparable period last year. Operating income increased 11.7% to \$93.5 million for the first nine months of 2018 from \$83.7 million for the first nine months of 2017. Adjusted OIBDA increased 5.5% to \$129.2 million for the first nine months of 2018 from \$122.5 million for the first nine months of 2017. Included in Adjusted OIBDA and operating income were \$0.4 million and \$3.1 million of non-cash impairment charges during the first nine months of 2018 and 2017, respectively, on investments obtained in prior years in exchange for advertising services. Net income for the first nine months of 2018 was \$13.5 million, or net income of \$0.16 per diluted share, compared to net income of \$17.6 million, or net income of \$0.28 per diluted share, for the first nine months of 2017. As adjusted to exclude CEO transition-related costs, the reversal of a reserve for uncertain tax positions, and early lease termination expense, net income per share for the first nine months of 2018 would have remained the same and net income per share for the first nine months of 2017 would have decreased to \$0.27 per diluted share. See the tables at the end of this release for the reconciliations to the closest GAAP basis measurement.

The Company announced today that its Board of Directors has authorized the Company's regular quarterly cash dividend of \$0.17 per share of common stock. The dividend will be paid on November 30, 2018 to stockholders of record on November 15, 2018. The declaration, payment, timing and amount of any future dividends payable will be at the sole discretion of the Board of Directors who will take into account general economic and advertising market business conditions, the Company's financial condition, available cash, current and anticipated cash needs, and any other factors that the Board of Directors considers relevant. While it is the intention of the Company to continue its practice of distributing a substantial proportion of its free cash flow, the Board of Directors continues to review the factors listed above and others as deemed relevant to determine a sustainable distribution rate which

balances the operating and strategic needs of the Company with those of its lenders and stockholders.

Commenting on the Company's first nine months of 2018 operating results and fourth quarter of 2018 positioning, NCM President and Interim CEO Cliff Marks said, "Q3 was indicative of the volatility of our business, with National spending moving out of the quarter and Local and Regional spend down. However, we remain in firmly positive territory year to date and expect both our National and Local and Regional business to be solid in Q4, so we are confident in the updated guidance for the full year 2018. We made good progress against our strategy in Q3, with the expansion of our *Noovie* local offerings, the pay down of \$7.7 million of debt, and the release of our industry-first big screen augmented reality activation with The Walt Disney Studios, the Ralph Breaks the Internet *Noovie ARcade* Game."

#### 2018 Outlook

For the full year 2018, the Company updates its outlook of total revenue to be up 2.1% to 5.6% and reaffirms its outlook of Adjusted OIBDA to be flat to up 4.8% from the full year 2017. The Company expects total revenue in the range of \$435.0 million to \$450.0 million for the full year 2018, compared to total revenue for the full year 2017 of \$426.1 million and Adjusted OIBDA in the range of \$205.0 million to \$215.0 million for the full year 2018 compared to Adjusted OIBDA for the full year 2017 of \$205.1 million. During 2018, the Company expects to record approximately \$19.0 to \$20.0 million in integration and other encumbered theater payments from Cinemark and AMC associated with the Rave Theatres and Carmike Theatres acquisitions, which are recorded as a reduction of an intangible asset.

#### **Supplemental Information**

Integration and other encumbered theater payments due from Cinemark and AMC associated primarily with Rave Theaters and Carmike Theaters for the quarter ended September 27, 2018 and September 28, 2017 and nine months ended September 27, 2018 and September 28, 2017 were \$5.5 million, \$6.9 million, \$13.3 million, and \$11.6 million respectively. These payments were recorded as a reduction of an intangible asset.

#### **Conference Call**

The Company will host a conference call and audio webcast with investors, analysts and other interested parties November 5, 2018 at 8:30 A.M. Eastern Time. The live call can be accessed by dialing 1-877-407-9716 or for international participants 1-201-493-6779. Participants should register at least 15 minutes prior to the commencement of the call. Additionally, a live audio webcast will be available to interested parties at www.ncm.com under the Investor Relations section. Participants should allow at least 15 minutes prior to the commencement of the call to register, download and install necessary audio software.

The replay of the conference call will be available until midnight Eastern Time, November 19, 2018, by dialing 1-844-512-2921 or for international participants 1-412-317-6671, and entering conference ID 13684337.

#### About National CineMedia, Inc.

National CineMedia (NCM) is America's Movie Network. As the #1 Millennial weekend network in the U.S., NCM is the connector between brands and movie audiences. According to Nielsen, more than 700 million moviegoers annually attend theaters that are currently under contract to present NCM's *Noovie* pre-show in 56 leading national and regional theater circuits including AMC Entertainment Inc. (NYSE:AMC), Cinemark Holdings, Inc. (NYSE:CNK) and Regal Entertainment Group (a subsidiary of Cineworld Group PLC, LON: CINE). NCM's cinema advertising network offers broad reach and unparalleled audience engagement with over 21,100 screens in over 1,700 theaters in 188 Designated Market Areas® (49 of the top 50). NCM Digital goes beyond the big screen, extending in-theater campaigns into online and mobile marketing programs to reach entertainment audiences. National CineMedia, Inc. (NASDAQ:NCMI) owns a 48.8% interest in, and is the managing member of, National CineMedia, LLC. For more information, visit www.ncm.com.

### **Forward-Looking Statements**

This press release contains various forward-looking statements that reflect management's current expectations or beliefs regarding future events, including statements providing guidance and projections for the full year 2018.

Investors are cautioned that reliance on these forward-looking statements involves risks and uncertainties. Although the Company believes that the assumptions used in the forward-looking statements are reasonable, any of these assumptions could prove to be inaccurate and, as a result, actual results could differ materially from those expressed or implied in the forward-looking statements. The factors that could cause actual results to differ materially from those expressed or implied in the forward-looking statements are, among others, 1) level of theater attendance or viewership of the Noovie pre-show; 2) increased competition for advertising expenditures; 3) changes to relationships with NCM LLC's founding members; 4) inability to implement or achieve new revenue opportunities; 5) technological changes and innovations; 6) economic conditions, including the level of expenditures on cinema advertising; 7) our ability to renew or replace expiring advertising and content contracts; 8) our need for additional funding, risks and uncertainties relating to our significant indebtedness; 9) reinvestment in our network and product offerings may require significant funding and resulting reallocation of resources; 10) fluctuations in operating costs; and 11) changes in interest rates. In addition, the outlook provided does not include the impact of any future unusual or infrequent transactions; sales and acquisitions of operating assets and investments; any future non-cash impairments of intangible and fixed assets; amounts related to litigation or the related impact of taxes that may occur from time to time due to management decisions and changing business circumstances. The Company is currently unable to forecast precisely the timing and/or magnitude of any such amounts or events. Please refer to the Company's Securities and Exchange Commission filings, including the "Risk Factor" section of the Company's Annual Report on Form 10-K for the year ended December 28, 2017, for further information about these and other risks. Investors are cautioned not to place undue reliance on any such forward-looking statements, which speak only as of the date they are made. The Company undertakes no obligation to update any forward-looking statement, whether as a result, of new information, future events or otherwise, except as required by law.

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#### NATIONAL CINEMEDIA, INC. Condensed Consolidated Statements of Income Unaudited

(\$ in millions, except per share data)

Three Months Ended			Nine Months Ended			
Sept	ember 27, 2018	September 28, 2017	Sep	otember 27, 2018	Sep	tember 28, 2017
\$	110.1	\$ 116.4	\$	304.0	\$	285.4
						21.4
	3.2	3.7		10.0		11.9
	19.7	18.1		61.8		57.4
	15.3	17.2		48.0		54.2
	9.3	8.8		34.7		28.6
	10.0	9.4		29.5		28.2
	67.8	66.1		210.5		201.7
	42.3	50.3		93.5		83.7
	14.4	13.1		42.3		39.4
	(0.3)	(0.2)		(1.0)		(1.0)
	3.2	_		(4.6)		(0.6)
	(0.4)			0.8		(0.1)
	16.9	12.9		37.5		37.7
	25.4	37.4		56.0		46.0
	(0.3)	1.2		16.7		1.0
	25.7	36.2		39.3		45.0
	14.5	22.5		25.8		27.4
\$	11.2	\$ 13.7	\$	13.5	\$	17.6
	76,924,983	63,993,273		76,825,828		61,637,445
	77,485,561	64,281,581		156,987,736		62,074,577
	, ,	, ,		, ,		, ,
\$	0.15	\$ 0.21	\$	0.18	\$	0.29
\$ \$	0.15 0.14	\$ 0.21 \$ 0.21	•	0.18 0.16	-	0.29 0.28
	\$	September 27, 2018         \$ 110.1         10.3         3.2         19.7         15.3         9.3         10.0         67.8         42.3         14.4         (0.3)         3.2         (0.4)         16.9         25.4         (0.3)         25.7         14.5         \$ 11.2	September 27, 2018         September 28, 2017           \$ 110.1         \$ 116.4           10.3         8.9           3.2         3.7           19.7         18.1           15.3         17.2           9.3         8.8           10.0         9.4           67.8         66.1           42.3         50.3           14.4         13.1           (0.3)         (0.2)           3.2         —           (0.4)         —           16.9         12.9           25.4         37.4           (0.3)         1.2           25.7         36.2           14.5         22.5           \$ 11.2         \$ 13.7	September 27, 2018         September 28, 2017         September 28, 2017           \$ 110.1         \$ 116.4         \$ 116.4           10.3         8.9         3.7           19.7         18.1         1.2           9.3         8.8         10.0         9.4           67.8         66.1         66.1         66.1           42.3         50.3         50.3         50.3         66.1           14.4         13.1         (0.2)         66.1	September 27, 2018         September 28, 2017         September 27, 2018           \$ 110.1         \$ 116.4         \$ 304.0           10.3         8.9         26.5           3.2         3.7         10.0           19.7         18.1         61.8           9.3         8.8         34.7           10.0         9.4         29.5           67.8         66.1         210.5           42.3         50.3         93.5           14.4         13.1         42.3           (0.3)         (0.2)         (1.0)           3.2         —         (4.6)           (0.4)         —         0.8           16.9         12.9         37.5           25.4         37.4         56.0           (0.3)         1.2         16.7           25.7         36.2         39.3           14.5         22.5         25.8           \$ 11.2         \$ 13.7         \$ 13.5	September 27, 2018         September 28, 2017         September 27, 2018         September 28, 2017           \$ 110.1         \$ 116.4         \$ 304.0         \$ 304.0           \$ 10.3         8.9         26.5         \$ 304.0           \$ 10.0         3.2         3.7         10.0         \$ 40.0           \$ 15.3         17.2         48.0         \$ 40.0

These 2017 balances have been adjusted to reflect 1) the change in accounting principle adopted in the first quarter of 2018 and applied retrospectively to all prior periods related to the presentation of the Company's payable to founding members under the tax receivable agreement whereby the Company is no longer discounting the payable and 2) the correction of prior period errors related to these accounts. These changes resulted in a \$0.06 and \$0.18 increase in diluted earnings per share for the three and nine months ended September 28, 2017, respectively. Refer to the Company's Form 10-Q for the quarter ended September 27, 2018, expected to be filed with the SEC on November 5, 2018, for further discussion of the nature and amount of the changes.

## NATIONAL CINEMEDIA, INC. Selected Condensed Balance Sheet Data Unaudited (\$ in millions)

	Septe		December 28, 2017	
Cash, cash equivalents and marketable securities	\$	66.7	\$	59.5
Receivables, net		114.1		160.6
Property and equipment, net		32.8		30.7
Total assets		1,120.0		1,173.1
Borrowings, gross		925.7		932.0
Total equity/(deficit)		(90.4)		(74.8)
Total liabilities and equity		1,120.0		1,173.1

### NATIONAL CINEMEDIA, INC. Operating Data Unaudited

	Three Month	s Ended
	September 27, 2018	September 28, 2017
Total Screens (100% Digital) at Period End (1)(6)	21,178	20,661
Founding Member Screens at Period End (2)(6)	16,777	16,710
DCN (Digital Content Network) Screens at Period End (3)(6)	20,779	20,164

	Three Months Ended				ıths E	s Ended	
(in millions)	mber 27, 018	September 2 2017	8,	September 27, 2018	9	September 28, 2017	
Total Attendance for Period (4)(6)	164.7	15	0.6	535.8		492.1	
Founding Member Attendance for Period (5)(6)	135.7	12	4.4	442.4		410.2	
Capital Expenditures	\$ 3.8	\$	2.0	\$ 11.0	\$	8.0	

- (1) Represents the total screens within NCM LLC's advertising network.
- (2) Represents the total founding member screens.
- (3) Represents the total number of screens that are connected to the Digital Content Network.
- (4) Represents the total attendance within NCM LLC's advertising network.
- (5) Represents the total attendance within NCM LLC's advertising network in theaters operated by the founding members.
- (6) Excludes screens and attendance associated with certain AMC Carmike, AMC Rave and Cinemark Rave theaters for all periods presented.

# NATIONAL CINEMEDIA, INC.

#### Operating Data Unaudited

(In millions, except advertising revenue per attendee, margin and per share data)

		Three Mo	ided	Nine Months Ended				
	Sept	ember 27, 2018	Sep	tember 28, 2017	Sep	otember 27, 2018	Se	ptember 28, 2017
Revenue breakout:								
National advertising revenue	\$	80.8	\$	84.5	\$	214.4	\$	194.9
Local and regional advertising revenue		21.9		25.2		65.6		67.8
Total advertising revenue (excluding beverage)	\$	102.7	\$	109.7	\$	280.0	\$	262.7
Total revenue	\$	110.1	\$	116.4	\$	304.0	\$	285.4
Per attendee data:								
National advertising revenue per attendee	\$	0.491	\$	0.561	\$	0.400	\$	0.396
Local and regional advertising revenue per attendee	\$	0.133	\$	0.167	\$	0.122	\$	0.138
Total advertising revenue (excluding beverage) per attendee	\$	0.624	\$	0.728	\$	0.523	\$	0.534
Total revenue per attendee	\$	0.668	\$	0.773	\$	0.567	\$	0.580
Total attendance (1)		164.7		150.6		535.8		492.1
Other operating data:								
Operating income	\$	42.3	\$	50.3	\$	93.5	\$	83.7
OIBDA (2)	\$	52.3	\$	59.7	\$	123.0	\$	111.9
Adjusted OIBDA (2)	\$	53.6	\$	62.6	\$	129.2	\$	122.5
Adjusted OIBDA margin (2)		48.7 %		53.8 %		42.5 %		42.9 %
Earnings per share - basic	\$	0.15	\$	0.21	\$	0.18	\$	0.29
Earnings per share - diluted	\$	0.14		0.21	•	0.16	\$	0.28
Adjusted income per share - diluted (2)	\$	0.14	\$	0.19	\$	0.16	\$	0.27

<sup>(1)</sup> Represents the total attendance within NCM LLC's advertising network. Excludes screens and attendance associated with certain AMC Carmike, AMC Rave and Cinemark Rave theaters for all periods presented.

<sup>(2)</sup> OIBDA, Adjusted OIBDA adjusted OIBDA margin and adjusted income per share are not financial measures calculated in accordance with GAAP in the United States. See attached tables for the non-GAAP reconciliations.

#### NATIONAL CINEMEDIA, INC. Non-GAAP Reconciliations Unaudited

#### OIBDA, Adjusted OIBDA and Adjusted OIBDA Margin

Operating Income Before Depreciation and Amortization ("OIBDA"), Adjusted OIBDA and Adjusted OIBDA margin are not financial measures calculated in accordance with GAAP in the United States. OIBDA represents operating income before depreciation and amortization expense. Adjusted OIBDA excludes from OIBDA non-cash share based compensation cost, Chief Executive Officer transition costs, and early lease termination expense. Adjusted OIBDA margin is calculated by dividing Adjusted OIBDA by total revenue. Our management uses these non-GAAP financial measures to evaluate operating performance, to forecast future results and as a basis for compensation. The Company believes these are important supplemental measures of operating performance because they eliminate items that have less bearing on its operating performance and so highlight trends in its core business that may not otherwise be apparent when relying solely on GAAP financial measures. The Company believes the presentation of these measures is relevant and useful for investors because it enables them to view performance in a manner similar to the method used by the Company's management, helps improve their ability to understand the Company's operating performance and makes it easier to compare the Company's results with other companies that may have different depreciation and amortization policies, non-cash share based compensation programs, CEO turnover, early lease termination expense, interest rates, debt levels or income tax rates. A limitation of these measures, however, is that they exclude depreciation and amortization, which represent a proxy for the periodic costs of certain capitalized tangible and intangible assets used in generating revenues in the Company's business. In addition, Adjusted OIBDA has the limitation of not reflecting the effect of the Company's share based payment costs, costs associated with the resignation of the Company's former Chief Executive Officer, or early lease termination expense. OIBDA or Adjusted OIBDA should not be regarded as an alternative to operating income, net income or as indicators of operating performance, nor should they be considered in isolation of, or as substitutes for financial measures prepared in accordance with GAAP. The Company believes that operating income is the most directly comparable GAAP financial measure to OIBDA. Because not all companies use identical calculations, these non-GAAP presentations may not be comparable to other similarly titled measures of other companies, or calculations in the Company's debt agreement.

The following tables reconcile operating income to OIBDA and Adjusted OIBDA for the periods presented (dollars in millions):

	Three Months Ended				Nine Months Ended					Year Ended		
	Septe	ember 27, 2018	Se	ptember 28, 2017	Se	eptember 27, 2018	Se	September 28, 2017		ecember 28, 2017		
Operating income	\$	42.3	\$	50.3	\$	93.5	\$	83.7	\$	153.9		
Depreciation and amortization		10.0		9.4		29.5		28.2		37.6		
OIBDA	\$	52.3	\$	59.7	\$	123.0	\$	111.9	\$	191.5		
Share-based compensation costs (1)		1.3		2.8		6.2		8.3		11.2		
CEO transition costs (2)		_		0.1		_		0.5		0.6		
Early lease termination expense (3)		_		_		_		1.8		1.8		
Adjusted OIBDA	\$	53.6	\$	62.6	\$	129.2	\$	122.5	\$	205.1		
Total revenue	\$	110.1	\$	116.4	\$	304.0	\$	285.4	\$	426.1		
Adjusted OIBDA margin		48.7 %		53.8 %		42.5 %		42.9 %		48.1 %		
-												
Adjusted OIBDA	\$	53.6	\$	62.6	\$	129.2	\$	122.5	\$	205.1		
Carmike and Rave Theaters integration and other encumbered theater payments accrued		5.5		6.9		13.3		11.6		20.9		
Adjusted OIBDA after integration and other encumbered theater payments	\$	59.1	\$	69.5	\$	142.5	\$	134.1	\$	226.0		

(1) Share-based compensation costs are included in network operations, selling and marketing and administrative expense in the accompanying financial tables as shown in the following table (dollars in millions).

	Three Months Ended					Nine Mont	Year Ended			
	September	September 27, 2018		September 28, 2017		September 27, 2018		September 28, 2017		ber 28, 2017
Share-based compensation costs included in network costs	\$	0.1	\$	0.2	\$	0.4	\$	0.7	\$	1.0
Share-based compensation costs included in selling and marketing costs		0.4		0.9		2.1		3.1		4.1
Share-based compensation costs included in administrative and other costs		0.8		1.7		3.7		4.5		6.1
Total share-based compensation costs	\$	1.3	\$	2.8	\$	6.2	\$	8.3	\$	11.2

- (2) Chief Executive Officer transition costs represent consulting, relocation and other costs and are included in administrative expense in the accompanying financial tables.
- (3) Early lease termination expense represents an expense recorded upon the early termination of the lease of our previous corporate headquarters because the early termination payment made by the Company was reimbursed by the landlord of the new building. This expense is included in administrative expense in the accompanying financial statements.

# Outlook (in millions)

Year Ending

Dece	nder 2/, 2018		
N	ICM, Inc.		
	Lov	W	High
Operating income	\$	161.0	\$ 163.0
Depreciation and amortization		38.0	42.0
OIBDA		199.0	 205.0
Share-based compensation costs (1)		6.0	10.0
Adjusted OIBDA	\$	205.0	\$ 215.0
Total revenue	\$	435.0	\$ 450.0

(1) Share-based compensation costs are included in network operations, selling and marketing and administrative expense in the accompanying financial

#### Adjusted Net Income and Income per Share

Adjusted net income and income per share are not financial measures calculated in accordance with GAAP in the United States. Adjusted net income and income per share are calculated using reported net income and income per share and exclude CEO transition-related costs, early lease termination expense, and reversal of reserve for uncertain tax positions. Our management uses these non-GAAP financial measures as an additional tool to evaluate operating performance. The Company believes these are important supplemental measures of operating performance because they eliminate items that have less bearing on its operating performance and so highlight trends in its core business that may not otherwise be apparent when relying solely on GAAP financial measures. The Company believes the presentation of these measures is relevant and useful for investors because it enables them to view performance in a manner similar to a method used by the Company's management and helps improve their ability to understand the Company's operating performance. Adjusted net income should not be regarded as an alternative to net income and should not be regarded as an alternative to income per share or as indicators of operating performance, nor should they be considered in isolation of, or as substitutes for financial measures prepared in accordance with GAAP. The Company believes that net income and income per share are the most

directly comparable GAAP financial measures. Because not all companies use identical calculations, these presentations may not be comparable to other similarly titled measures of other companies.

The following table reconciles net income as previously reported to net income as reported reflecting the impact of the change in accounting principle. In addition, as reported net income and income per share are reconciled to adjusted net income and income per share excluding the CEO transition-related costs, early lease termination expense, and reversal of reserve for uncertain tax positions for the periods presented (dollars in millions):

	Three Months Ended				Nine Months Ended				
	Sept	ember 27, 2018	Se	eptember 28, 2017	Se	ptember 27, 2018	S	eptember 28, 2017	
Net income as previously reported			\$	9.4			\$	5.9	
Adjustment due to change in accounting principle and correction of prior period error				4.3				11.7	
Net income as reported	\$	11.2	\$	13.7	\$	13.5	\$	17.6	
CEO transition costs (1)		_		0.1		_		0.5	
Early lease termination expense (2)		_		_		_		1.8	
Reversal of reserve for uncertain tax positions (3)		(0.3)		(1.7)		(0.3)		(1.7)	
Effect of noncontrolling interests (51.2%, 60.3%, 51.2% and 57.5%, respectively)		_		(0.1)		_		(1.3)	
Effect of provision for income taxes (0.0%, 38.0%, 55.3% and 38.0% blended rates, respectively)		_		_		_		(0.4)	
Net income attributable to noncontrolling interests (net of estimated taxes of \$0.0, \$0.0, \$14.7, and \$0.0 respectively) (4)		_		_		11.1		_	
Net effect of adjusting items	\$	(0.3)	\$	(1.7)	\$	10.9	\$	(1.1)	
Diluted net income excluding adjusting items	\$	10.9	\$	12.0	\$	24.4	\$	16.5	
Weighted Average Shares Outstanding as reported and as adjusted									
Diluted (4)		77,485,561		64,281,581		156,987,736		62,074,577	
Diluted income per share as reported (5)	\$	0.14	\$	0.21	\$	0.16		0.28	
Net effect of adjusting items		_		(0.02)		_		(0.01)	
Diluted income per share excluding adjusting items	\$	0.14	\$	0.19	\$	0.16	\$	0.27	

- (1) Chief Executive Officer transition costs represent consulting, relocation and other costs and are included in administrative expense in the accompanying financial tables.
- (2) Early lease termination expense represents a non-cash expense recorded upon the early termination of the lease of our previous corporate headquarters because the early termination payment made by the Company was reimbursed by the landlord of the new building.
- (3) During the third quarter of 2017 and 2018, NCM, Inc. reversed a portion and then the remainder of its contingency reserve for material, known tax exposures, including accrued interest and penalties due to the expiration of certain statutes of limitations. The reserve reversal has no noncontrolling interest effect because it is only recorded at NCM, Inc.
- (4) The diluted weighted average shares outstanding for the nine months ended September 27, 2018 assumes the conversion of all founding member common units to NCM, Inc. shares. Upon the conversion of all common units, all consolidated net income would be attributable to NCM, Inc. and thus the tax effected noncontrolling interest income has been added to the numerator of the diluted EPS calculation for these periods. Adjusted consolidated net income has been tax effected utilizing the effective tax rate of 55.3%. The effect of the exchangeable NCM LLC common units held by the founding members for the three and nine months ended September 28, 2017 and the three months ended September 27, 2018 were excluded from the calculation of diluted weighted average shares and earnings per NCM, Inc. share as they were antidilutive in each respective period.
- (5) The impact of the change in accounting principle and correction of a prior period error was a \$0.06 and \$0.18 increase in diluted earnings per share for the three and nine months ended September 28, 2017, respectively.